



ACAP



AUSIAPV

**Australian Centre for Advanced Photovoltaics**

# **Manufacturing Cost Analysis Method**

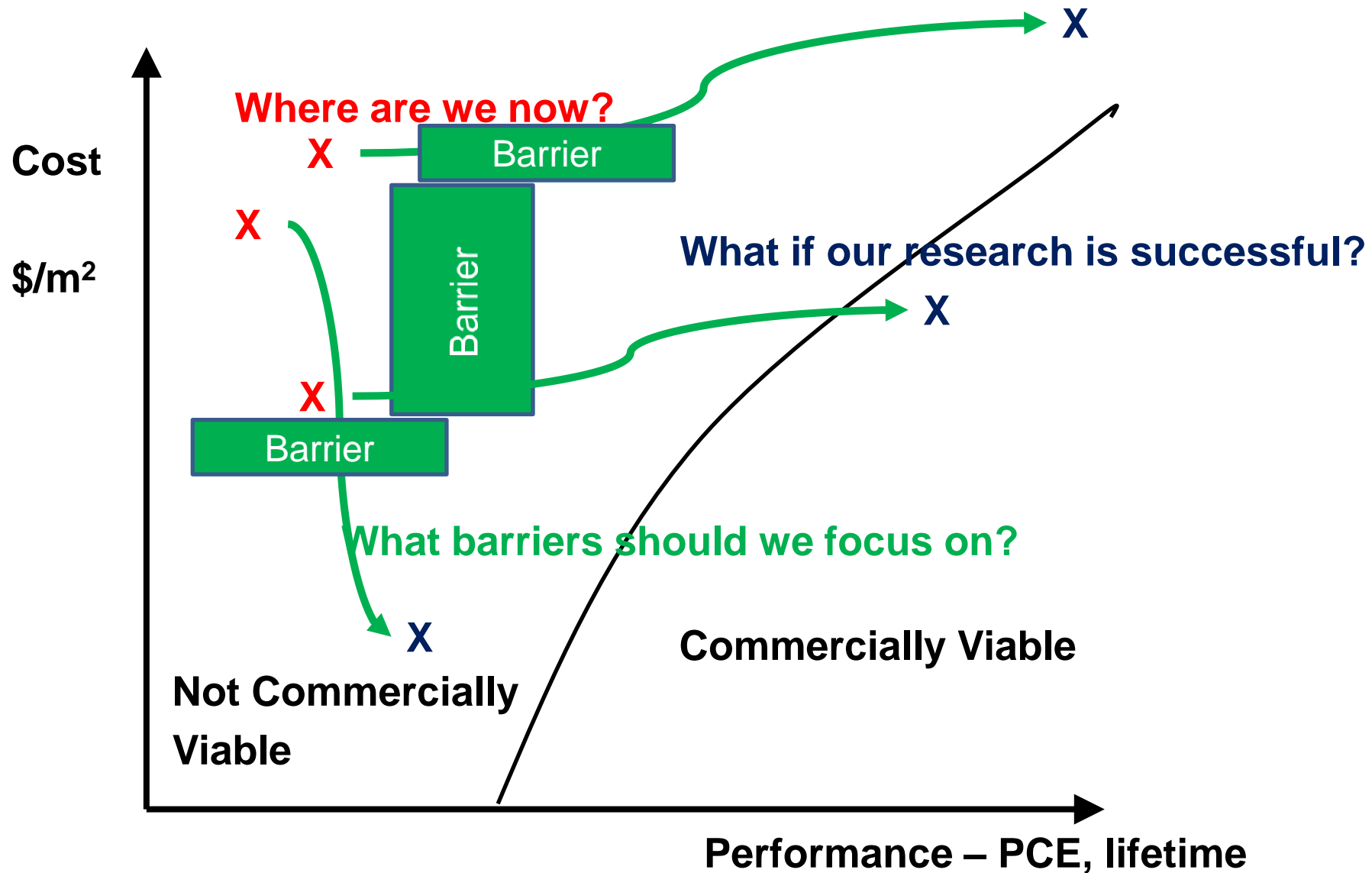
## **Perovskite and c-Si results**

### **Nathan Chang**

# Cost Analysis Background

- > 15 years in Solar. R&D and Manufacturing - Pacific Solar / CSG Solar / Suntech R&D Australia
- Cost analysis of CSG Thin film silicon technology
  - 1999-2003 – Lab process - Guide research
  - 2004-2005 – Lab process - Justify Manufacturing
  - 2006–2008 – Lab/Manufacturing process - Analysing process changes

# Motivation: Assess new technologies



# Problem: Accurate Data

- Technical
  - Process sequence? What Equipment? Material utilization? Cell/Module efficiencies?
- Cost
  - Single tool cost? Multiple tool cost? High volume pricing of materials?
- Market
  - Selling price?
  - Special features?

# Cost analysis method – Part 1

- Monte Carlo Analysis

# Select Parameter Ranges



|   | A         | C                          | D             | E              | F                  | H               | I                     | J           | K       |
|---|-----------|----------------------------|---------------|----------------|--------------------|-----------------|-----------------------|-------------|---------|
| 1 | Iteration | Tool Cost (US\$ <b>k</b> ) | Down time (%) | Thruput (m2/h) | Facility Capex (%) | Spare Parts (%) | Electrical Power (kW) | # Operators | # Maint |
| 2 | nom       | 1274                       | 6             | 87             | 15                 | 3               | 52                    | 2           | 3       |
| 3 | low       | 892                        | 4             | 83             | 10                 | 2               | 36                    | 1           | 2       |
| 4 | high      | 1656                       | 8             | 92             | 20                 | 5               | 67                    | 3           | 4       |

# Generate values for parameters



|      | A         | C                              | D             | E                           | F                  | H               | I                     | J           | K       |
|------|-----------|--------------------------------|---------------|-----------------------------|--------------------|-----------------|-----------------------|-------------|---------|
| 1    | Iteration | Tool Cost (US\$ <sup>k</sup> ) | Down time (%) | Thruput (m <sup>2</sup> /h) | Facility Capex (%) | Spare Parts (%) | Electrical Power (kW) | # Operators | # Maint |
| 2    | nom       | 1274                           | 6             | 87                          | 15                 | 3               | 52                    | 2           | 3       |
| 3    | low       | 892                            | 4             | 83                          | 10                 | 2               | 36                    | 1           | 2       |
| 4    | high      | 1656                           | 8             | 92                          | 20                 | 5               | 67                    | 3           | 4       |
| 5    | 0         | 987.4                          |               |                             |                    |                 |                       |             |         |
| 6    | 1         | 1556.4                         |               |                             |                    |                 |                       |             |         |
| 7    | 2         | 951.1                          |               |                             |                    |                 |                       |             |         |
| 8    | 3         | 1122.7                         |               |                             |                    |                 |                       |             |         |
| 9    | 4         | 1366.3                         |               |                             |                    |                 |                       |             |         |
| 10   | 5         | 1044.4                         |               |                             |                    |                 |                       |             |         |
| 5004 | 4999      | 2071.6                         |               |                             |                    |                 |                       |             |         |
| ---  |           |                                |               |                             |                    |                 |                       |             |         |

**Two half log normal distribution where:**  
**Median = Nominal**  
**10<sup>th</sup> percentile = Low**  
**90<sup>th</sup> percentile = High**

$$\sigma_H = \ln(Y_{High}/Y_{Nom})/1.28$$

$$\sigma_L = \ln(Y_{Nom}/Y_{Low})/1.28$$

**Z<sub>i</sub> = a sample of the standard normal distribution**

**In Excel: Norm.S.Inv(rand())**

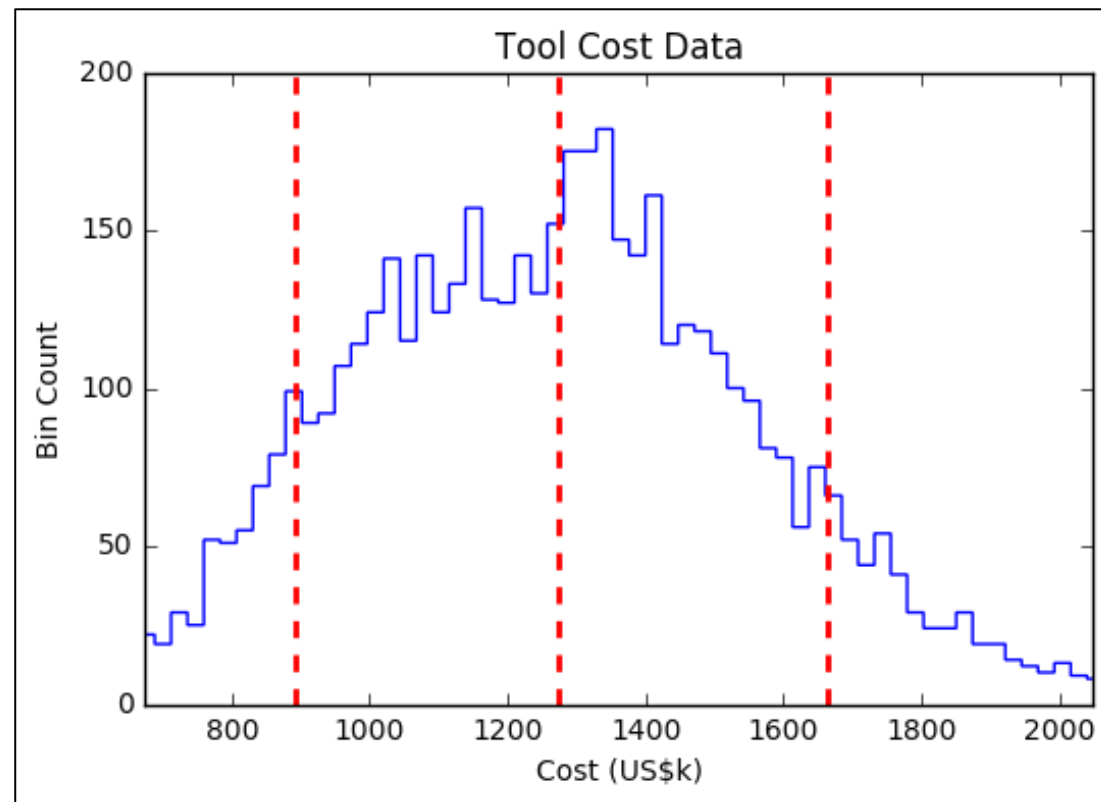
**7**

$$Y_i = \begin{cases} Y_{Nom} \cdot \exp(\sigma_H \cdot Z_i) & \text{if } Z_i > 0 \\ Y_{Nom} \cdot \exp(\sigma_L \cdot Z_i) & \text{if } Z_i < 0 \end{cases}$$

# Example Generated parameters



|       | A         | C                 | D             | E              | F                  | H               | I                     | J           | K       |
|-------|-----------|-------------------|---------------|----------------|--------------------|-----------------|-----------------------|-------------|---------|
| 1     | Iteration | Tool Cost (US\$k) | Down time (%) | Thruput (m2/h) | Facility Capex (%) | Spare Parts (%) | Electrical Power (kW) | # Operators | # Maint |
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| 7     | 2         | 951.1             |               |                |                    |                 |                       |             |         |
| 8     | 3         | 1122.7            |               |                |                    |                 |                       |             |         |
| 9     | 4         | 1366.3            |               |                |                    |                 |                       |             |         |
| 10    | 5         | 1044.4            |               |                |                    |                 |                       |             |         |
| 5004  | 4999      | 2071.6            |               |                |                    |                 |                       |             |         |
| ----- |           |                   |               |                |                    |                 |                       |             |         |





# Repeat for each parameter



|      | A         | C                          | D             | E              | F                  | H               | I                     | J           | K       |
|------|-----------|----------------------------|---------------|----------------|--------------------|-----------------|-----------------------|-------------|---------|
| 1    | Iteration | Tool Cost (US\$ <b>k</b> ) | Down time (%) | Thruput (m2/h) | Facility Capex (%) | Spare Parts (%) | Electrical Power (kW) | # Operators | # Maint |
| 2    | nom       | 1274                       | 6             | 87             | 15                 | 3               | 52                    | 2           | 3       |
| 3    | low       | 892                        | 4             | 83             | 10                 | 2               | 36                    | 1           | 2       |
| 4    | high      | 1656                       | 8             | 92             | 20                 | 5               | 67                    | 3           | 4       |
| 5    | 0         | 987.4                      | 6.77          | 82.27          | 21.03              | 3.57            | 55.00                 | 2.53        | 2.05    |
| 6    | 1         | 1556.4                     | 7.76          | 88.97          | 18.12              | 1.45            | 37.46                 | 2.27        | 2.91    |
| 7    | 2         | 951.1                      | 3.78          | 97.61          | 15.45              | 4.05            | 58.99                 | 2.76        | 2.64    |
| 8    | 3         | 1122.7                     | 3.30          | 82.56          | 16.58              | 4.27            | 40.81                 | 2.10        | 3.06    |
| 9    | 4         | 1366.3                     | 5.84          | 88.98          | 13.41              | 3.79            | 41.96                 | 2.01        | 3.21    |
| 10   | 5         | 1044.4                     | 5.61          | 82.22          | 10.27              | 3.38            | 46.63                 | 1.55        | 3.37    |
| 5004 | 4999      | 2071.6                     | 2.84          | 83.14          | 19.36              | 4.02            | 40.44                 | 1.89        | 3.50    |
| ---  |           |                            |               |                |                    |                 |                       |             |         |

# Calculate each iteration



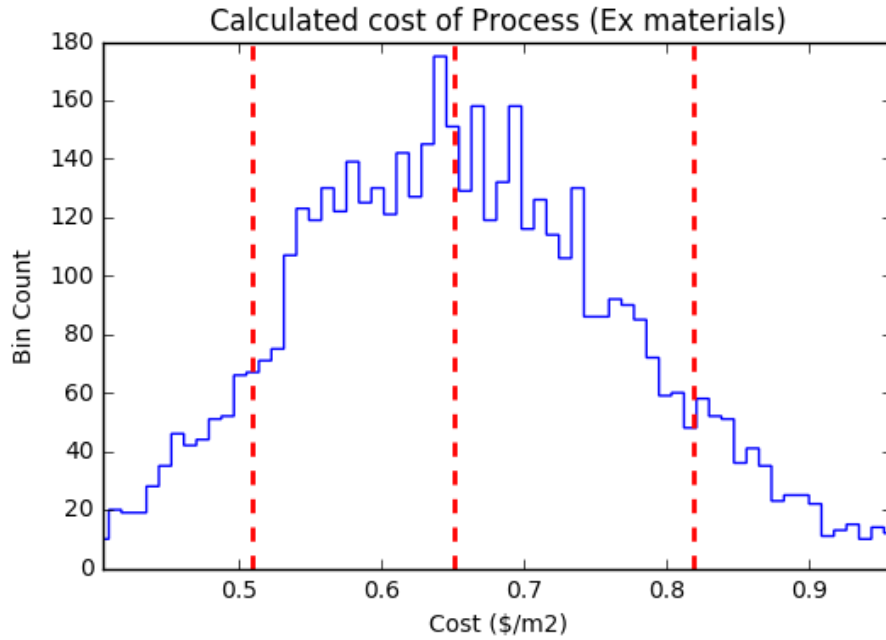
|      | A         | C                          | D             | E              | F                  | H               | I                     | J           | K       |
|------|-----------|----------------------------|---------------|----------------|--------------------|-----------------|-----------------------|-------------|---------|
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| 3    | low       | 892                        | 4             | 83             | 10                 | 2               | 36                    | 1           | 2       |
| 4    | high      | 1656                       | 8             | 92             | 20                 | 5               | 67                    | 3           | 4       |
| 5    | 0         | 987.4                      | 6.77          | 82.27          | 21.03              | 3.57            | 55.00                 | 2.53        | 2.05    |
| 6    | 1         | 1556.4                     | 7.76          | 88.97          | 18.12              | 1.45            | 37.46                 | 2.27        | 2.91    |
| 7    | 2         | 951.1                      | 3.78          | 97.61          | 15.45              | 4.05            | 58.99                 |             |         |
| 8    | 3         | 1122.7                     | 3.30          | 82.56          | 16.58              | 4.27            | 40.81                 |             |         |
| 9    | 4         | 1366.3                     | 5.84          | 88.98          | 13.41              | 3.79            | 41.96                 |             |         |
| 10   | 5         | 1044.4                     | 5.61          | 82.22          | 10.27              | 3.38            | 46.63                 |             |         |
| 5004 | 4999      | 2071.6                     | 2.84          | 83.14          | 19.36              | 4.02            | 40.44                 |             |         |

|      | A         | AI                 |
|------|-----------|--------------------|
| 1    | Iteration | Total Cost (\$/m2) |
| 5    | 0         | 0.68               |
| 6    | 1         | 0.70               |
| 7    | 2         | 0.56               |
| 8    | 3         | 0.62               |
| 9    | 4         | 0.65               |
| 10   | 5         | 0.56               |
| 5004 | 4999      | 0.89               |

Global assumptions, eg

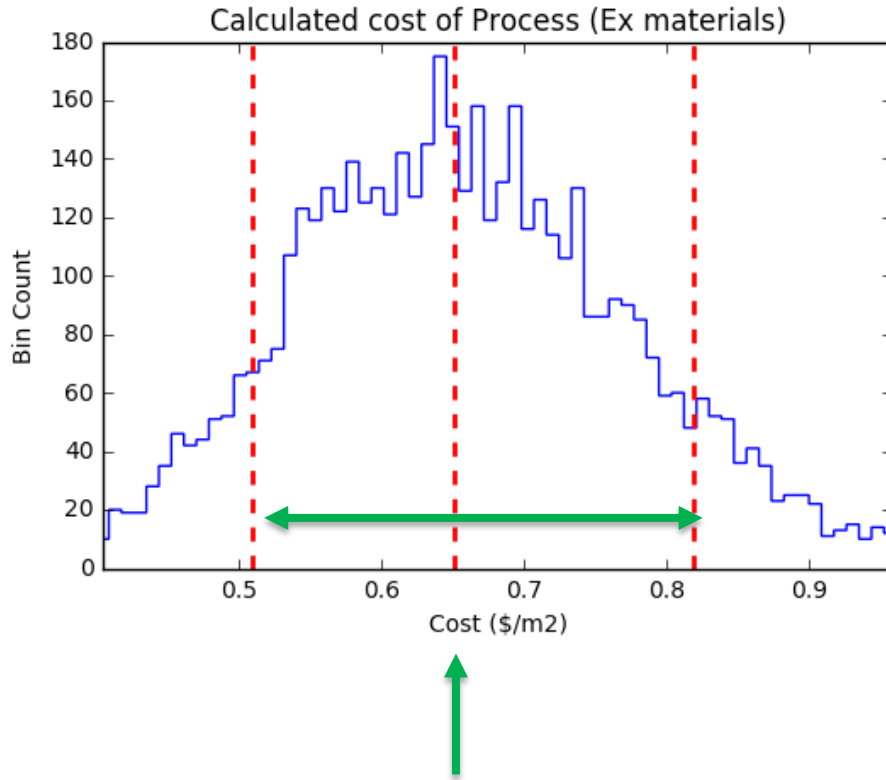
- Electricity cost (\$/kWh)
- Labour cost (\$/h)
- Depreciation time (years)

# Analyse Total Cost



|      | A         | AI                 |
|------|-----------|--------------------|
| 1    | Iteration | Total Cost (\$/m2) |
| 5    | 0         | 0.68               |
| 6    | 1         | 0.70               |
| 7    | 2         | 0.56               |
| 8    | 3         | 0.62               |
| 9    | 4         | 0.65               |
| 10   | 5         | 0.56               |
| 5004 | 4999      | 0.89               |

# Analyse Total Cost



|      | A           | AI                 |
|------|-------------|--------------------|
| 1    | Iteration   | Total Cost (\$/m2) |
| 5    | 0           | 0.68               |
| 6    | 1           | 0.70               |
| 7    | 2           | 0.56               |
| 8    | 3           | 0.62               |
| 9    | 4           | 0.65               |
| 10   | 5           | 0.56               |
| 5004 | 4999        | 0.89               |
| 5005 |             |                    |
| 5006 |             |                    |
| 5007 | Median      | 0.66               |
| 5008 | 10th %      | 0.51               |
| 5009 | 90th %      | 0.81               |
| 5010 | Norm Uncert | 0.46               |

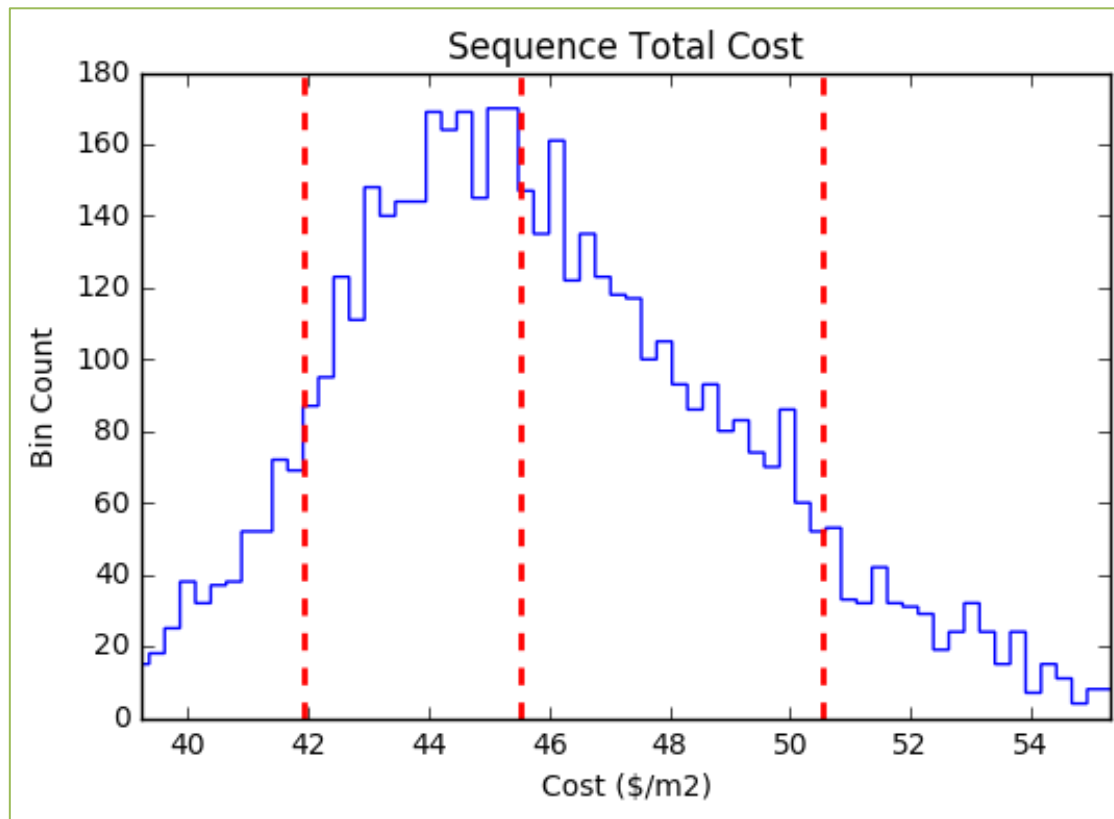
Normalised Uncertainty =  
 $(90^{\text{th}} - 10^{\text{th}}) / \text{Median}$

# All processes and materials

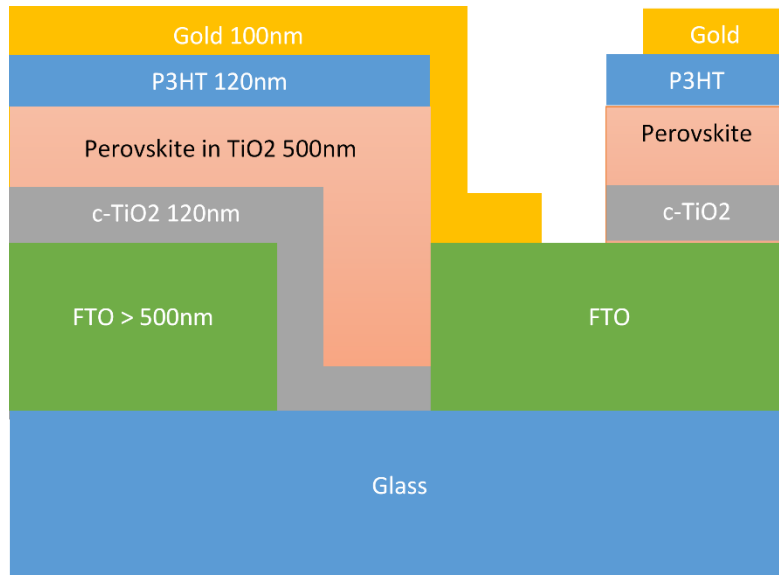
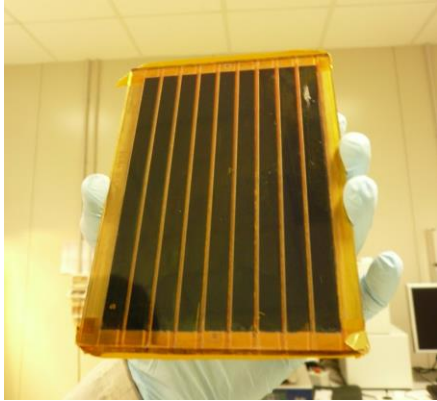
|      | A          | B         | C                 | D               | E              | F              | H         | I           | K               | I           | M              | N                    | O                     | P                      | Q                  | R               | S             | T            | U                     |  |
|------|------------|-----------|-------------------|-----------------|----------------|----------------|-----------|-------------|-----------------|-------------|----------------|----------------------|-----------------------|------------------------|--------------------|-----------------|---------------|--------------|-----------------------|--|
| 1    | Seq        |           |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       |  |
|      |            |           |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       |  |
| 2    | Iter       | Cell Test | Diffusion Furnace | Diffusion chems | Firing Furnace | Front Ag paste | PECVD SiN | PECVD chems | Rear Etch chems | Rear Pastes | Rear etch bath | Screen Print Screens | Screen Printer (rear) | Screen Printer (front) | Texture Etch chems | Wafer Etch Bath | Wafer Inspect | p-type wafer | Total Cell cost \$/m2 |  |
| 3    | 0          | 0.71      | 0.98              | 2.24            | 0.42           | 1.24           | 0.59      | 0.52        | 1.31            | 1.96        | 0.62           | 0.03                 | 0.54                  | 0.15                   | 0.45               | 0.53            | 0.61          | 29.39        | 42.29                 |  |
| 4    | 1          | 0.65      | 0.65              | 1.77            | 0.50           | 1.47           | 0.53      | 0.60        | 1.06            | 1.24        | 0.47           | 0.06                 | 0.39                  | 0.18                   | 0.64               | 0.39            | 0.63          | 32.19        | 43.44                 |  |
| 5    | 2          | 0.66      | 1.11              | 2.14            | 0.40           | 1.67           | 0.68      | 1.02        | 2.19            | 1.10        | 1.04           | 0.04                 | 0.38                  | 0.18                   | 1.02               | 0.46            | 0.72          | 30.91        | 45.71                 |  |
| 6    | 3          | 0.55      | 1.18              | 1.97            | 0.35           | 1.75           | 0.63      | 1.02        | 1.13            | 1.44        | 0.94           | 0.05                 | 0.31                  | 0.15                   | 0.74               | 0.39            | 0.86          | 30.85        | 44.32                 |  |
| 7    | 4          | 0.50      | 0.91              | 1.37            | 0.33           | 1.56           | 0.79      | 0.95        | 1.04            | 1.53        | 0.71           | 0.05                 | 0.52                  | 0.14                   | 0.58               | 0.43            | 0.62          | 32.91        | 44.93                 |  |
| 8    | 5          | 0.63      | 0.96              | 2.00            | 0.32           | 1.45           | 0.74      | 0.80        | 1.43            | 1.44        | 0.85           | 0.05                 | 0.55                  | 0.21                   | 0.60               | 0.52            | 0.69          | 31.07        | 44.32                 |  |
| 9    | 6          | 0.89      | 0.95              | 1.59            | 0.44           | 1.72           | 0.54      | 0.82        | 0.98            | 1.73        | 0.66           | 0.04                 | 0.62                  | 0.19                   | 0.53               | 0.58            | 0.46          | 37.26        | 50.00                 |  |
| 5002 | 4999       | 0.61      | 1.34              | 2.70            | 0.30           | 0.95           | 0.69      | 0.57        | 1.36            | 1.61        | 0.69           | 0.05                 | 0.39                  | 0.15                   | 0.55               | 0.75            | 0.49          | 32.40        | 45.60                 |  |
| 5003 |            |           |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       |  |
| 5004 | Norm Uncer | 0.39      | 0.50              | 0.59            | 0.44           | 0.60           | 0.47      | 0.59        | 0.60            | 0.60        | 0.50           | 0.62                 | 0.50                  | 0.62                   | 0.60               | 0.47            | 0.39          | 0.26         | 0.19                  |  |
| 5005 | Med        | 0.66      | 0.92              | 1.94            | 0.40           | 1.69           | 0.65      | 0.75        | 1.30            | 1.70        | 0.71           | 0.04                 | 0.45                  | 0.16                   | 0.67               | 0.49            | 0.62          | 32.26        | 45.53                 |  |

# All processes and materials

|      | A    | B         | C                 | D               | E              | F              | H         | I           | K               | I           | M              | N                    | O                     | P                      | Q                  | R               | S             | T            | U                     |       |
|------|------|-----------|-------------------|-----------------|----------------|----------------|-----------|-------------|-----------------|-------------|----------------|----------------------|-----------------------|------------------------|--------------------|-----------------|---------------|--------------|-----------------------|-------|
| 1    | Seq  |           |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       |       |
| 2    | Iter | Cell Test | Diffusion Furnace | Diffusion chems | Firing Furnace | Front Ag paste | PECVD SiN | PECVD chems | Rear Etch chems | Rear Pastes | Rear etch bath | Screen Print Screens | Screen Printer (rear) | Screen Printer (front) | Texture Etch chems | Wafer Etch Bath | Wafer Inspect | p-type wafer | Total Cell cost \$/m2 |       |
| 3    | 0    | 0.71      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 42.29 |
| 4    | 1    | 0.65      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 43.44 |
| 5    | 2    | 0.66      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 45.71 |
| 6    | 3    | 0.55      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 44.32 |
| 7    | 4    | 0.50      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 44.93 |
| 8    | 5    | 0.63      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 44.32 |
| 9    | 6    | 0.89      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 50.00 |
| 5002 | 4999 | 0.61      |                   |                 |                |                |           |             |                 |             |                |                      |                       |                        |                    |                 |               |              |                       | 45.60 |



# Application 1 – Perovskite on glass (CHOSE 100 cm<sup>2</sup> module\*)

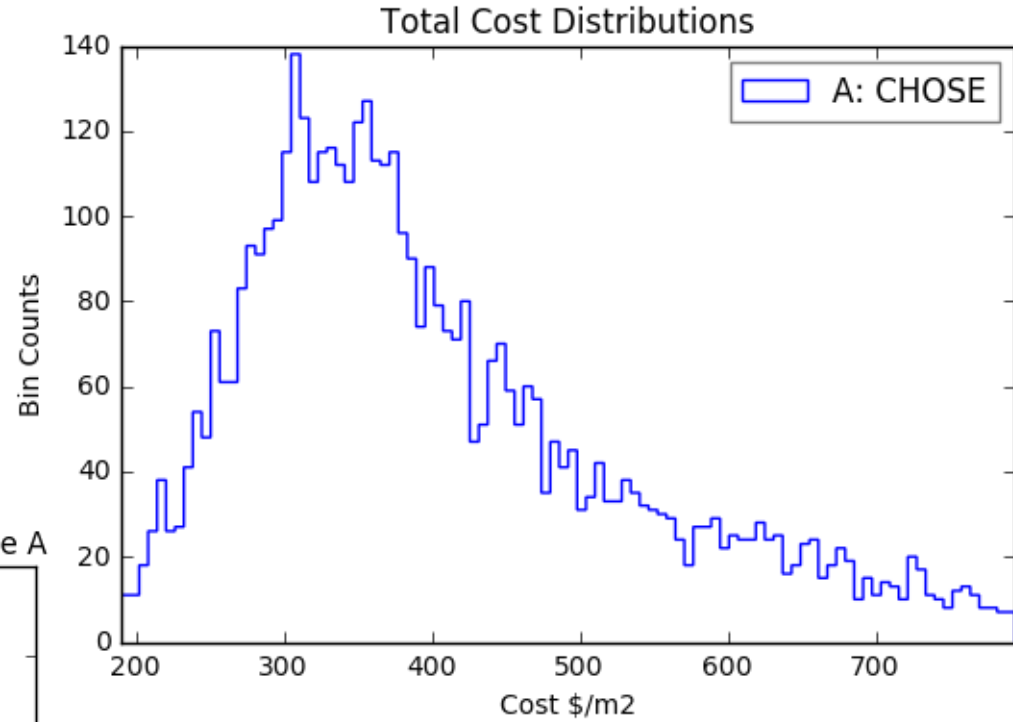
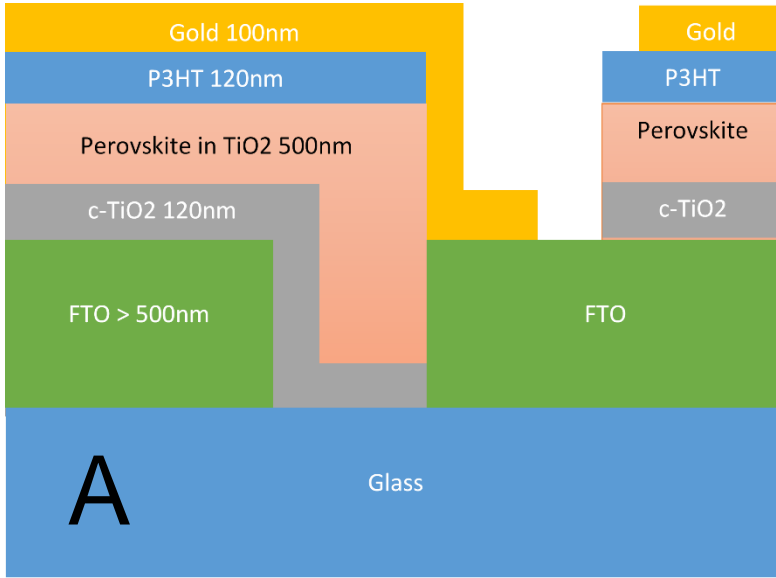


| Layer                     | Formation Method | Pattern Method              |
|---------------------------|------------------|-----------------------------|
| FTO Glass                 | Purchased        | Laser 1                     |
| C-TiO <sub>2</sub>        | Spray Pyrolysis  | Chemical lift off (Ag mask) |
| TiO <sub>2</sub> Scaffold | Screen Print     | Laser 2                     |
| Two-step perovskite       | Blade Coat       | Laser 2                     |
| P3HT (HTM)                | Blade Coat       | Laser 3                     |
| Metal (Gold)              | Evaporation      | Masked                      |

# Cost Data Sources

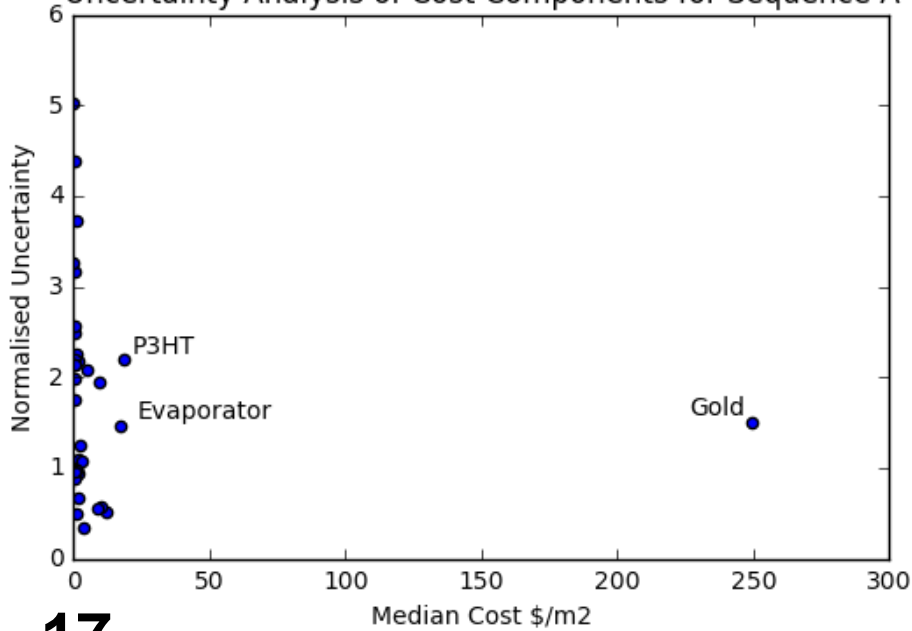
- Thin film silicon cost publications.
- c-Si cost publications
- OPV cost publications
- CdTe cost publications
- Materials suppliers (list prices)

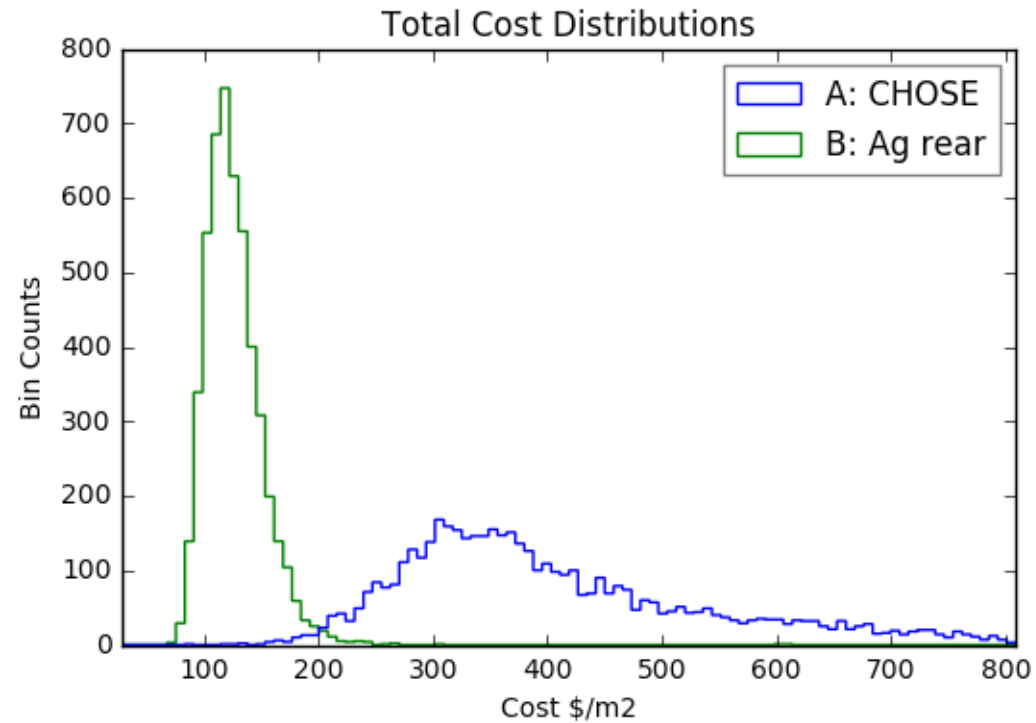
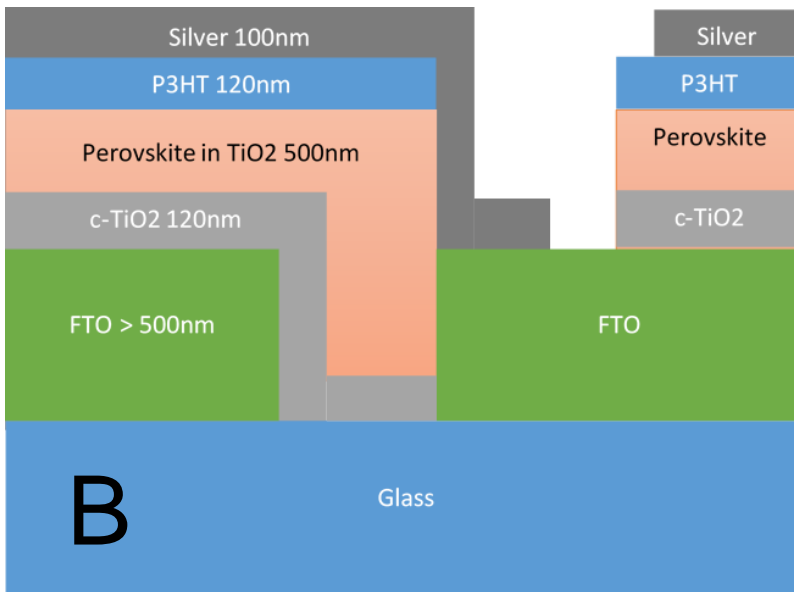
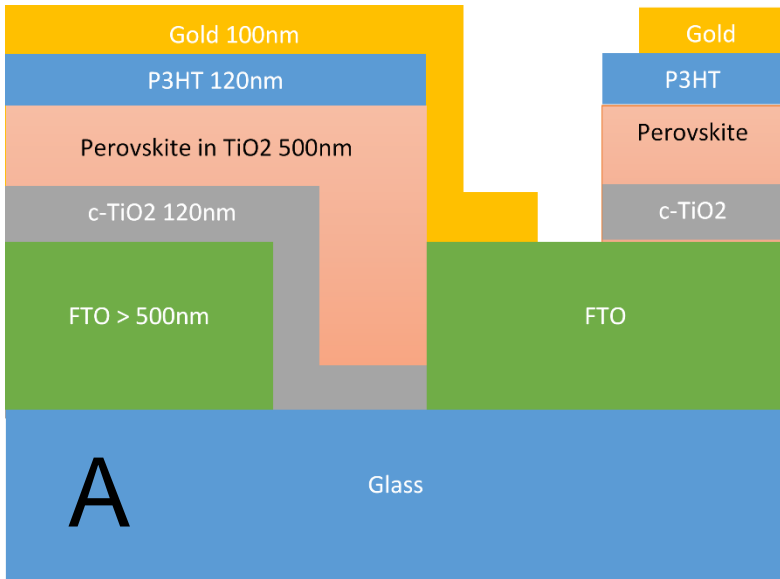




Note: c-Si module spot price ~ US\$67/m<sup>2</sup>

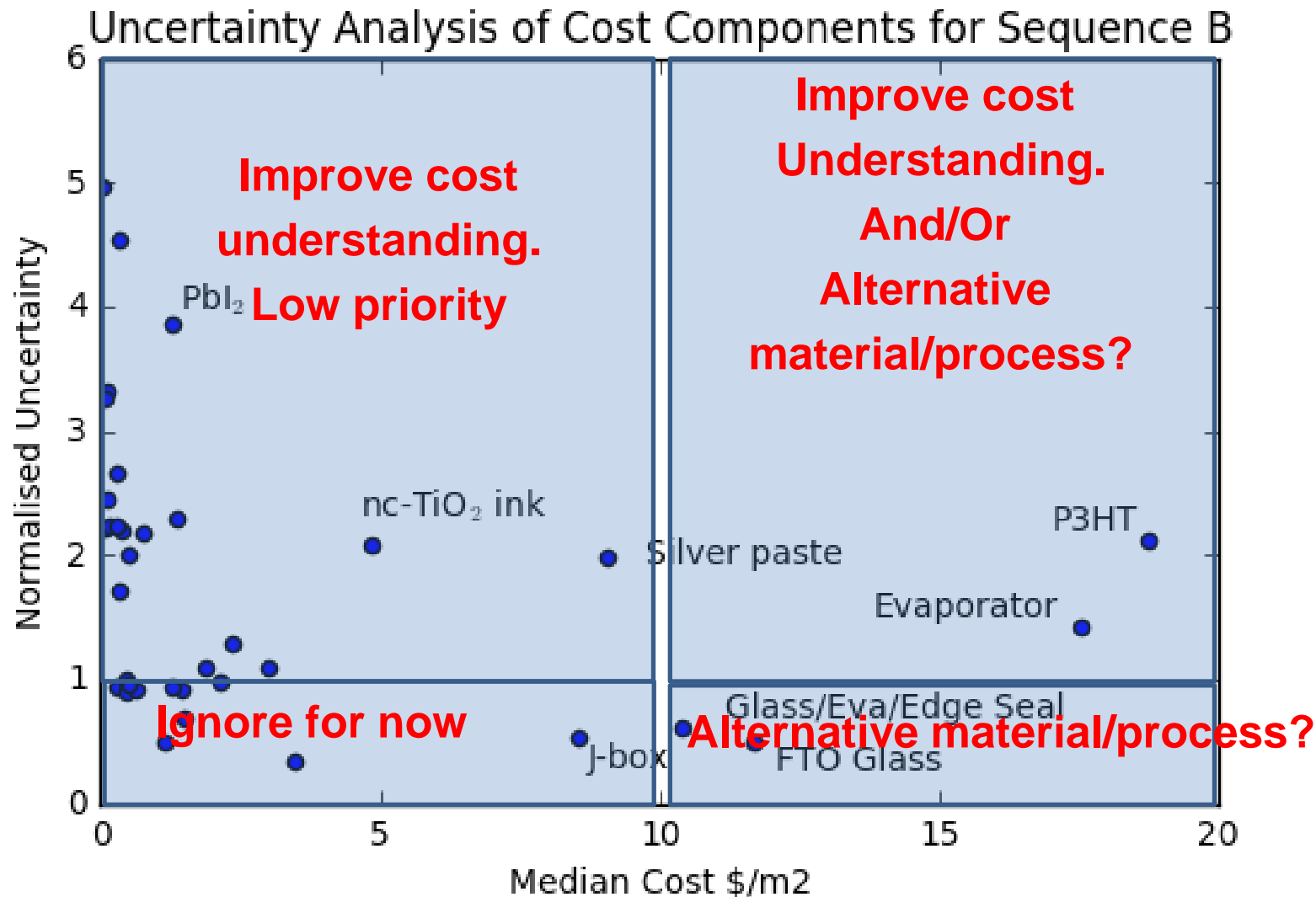
### Uncertainty Analysis of Cost Components for Sequence A





c-Si module spot price ~ US\$67/m<sup>2</sup>

# Normalised Cost Uncertainty = (90<sup>th</sup> – 10<sup>th</sup>)/ Median



# Perovskite on Glass – Guidance to Researchers

- Gold as rear layer – prohibitive cost.
- P3HT material – can it be replaced? Cost study?
- Evaporated metal – can it be replaced? Cost study?

- More Details:

N. L. Chang, A. Y. Ho-Baillie, P. A. Basore, T. L. Young, R. Evans, R. J. Egan. **A manufacturing cost estimation method with uncertainty analysis and its application to perovskite on glass photovoltaic modules**, *Progress in Photovoltaics: Research and Applications* 25 (5) (2017) 390–405

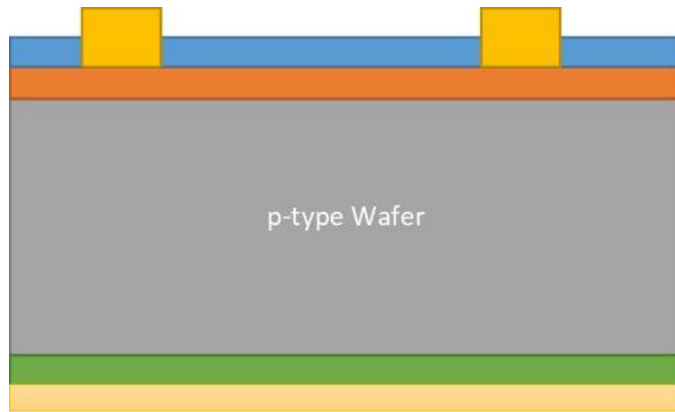
- Includes: Additional cost improvements, LCOE analysis, efficiency and lifetime targets.

# Cost Analysis Method – Part 2

- What about:
  - Efficiency ( $\$/\text{m}^2 \rightarrow \$/\text{W}$ )
  - Market value (selling price)
    - Premium for high efficiency (higher  $\$/\text{W}$  price)
    - Impact of changed energy yield (eg temperature co-efficient, light induced degradation, lifetime)
    - Other features (light-weight, aesthetics).

# Application 2 – Improvements to c-Si cells

## A: Al-BSF

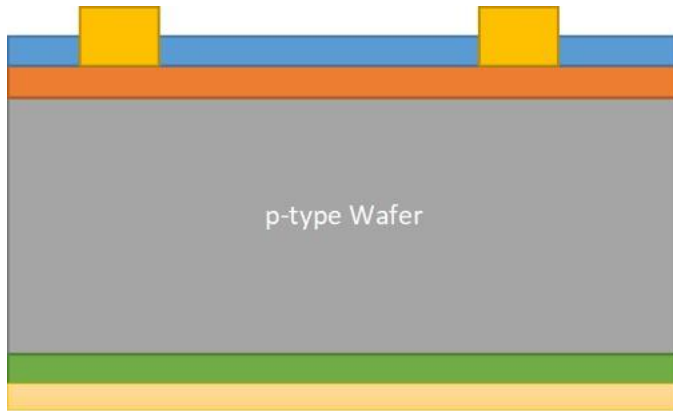


### A: Al-BSF

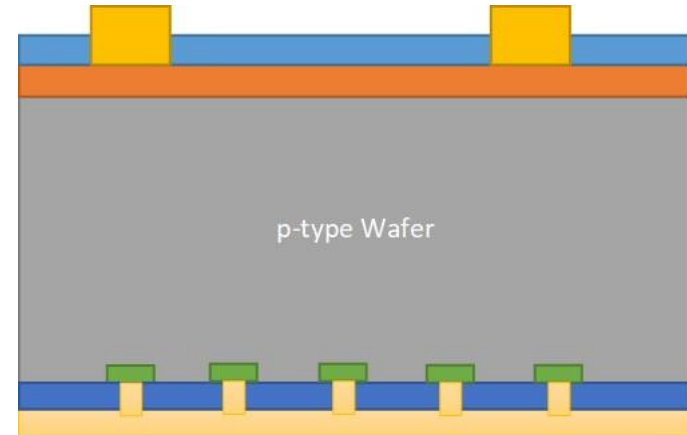
- Aluminium Back Surface Field
- Previous standard in c-Si manufacturing.
- ~ 20% cell efficiency (p-type mono wafer, ITRPV)

# Application 2 – Improvements to c-Si cells

## A: Al-BSF



## B: PERC

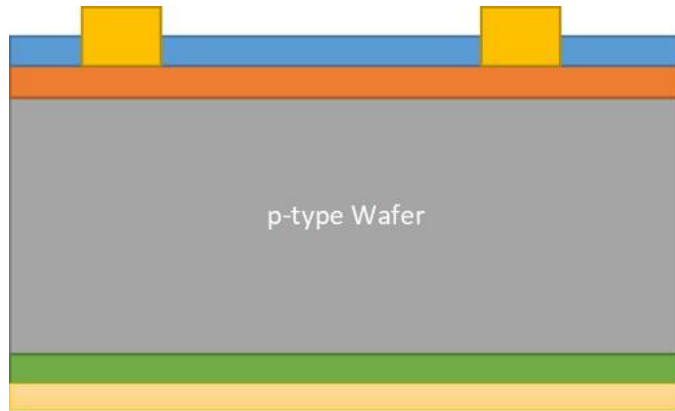


### B: PERC

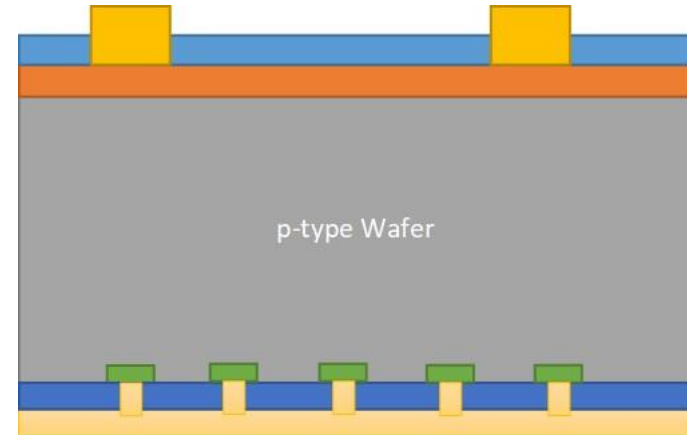
- Passivated Emitter and Rear Cell
- Improved rear, higher Eff
- New standard in c-Si manufacturing.
- ~21.3% eff (p-type mono, ITRPV)

# Application 2 – Improvements to c-Si cells

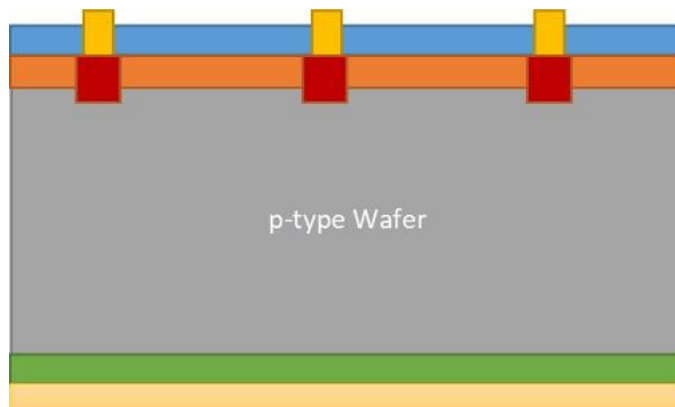
## A: Al-BSF



## B: PERC



## C: Al-BSF + LDSE



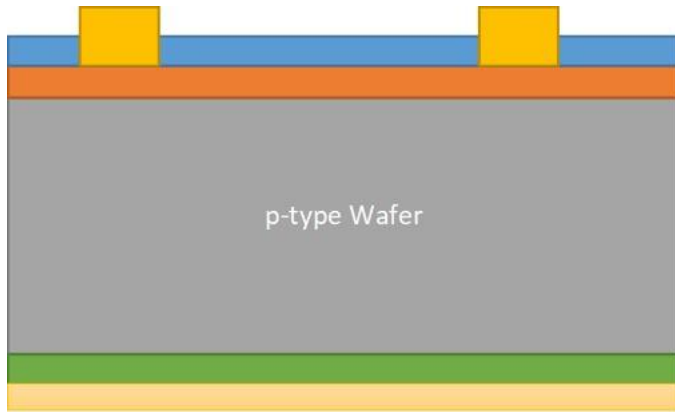
## C: Al-BSF + LDSE

- Laser Doped Selective Emitter
- Improved front, higher Eff
- Suntech Pluto
- Estimate potential  
~0.5%abs better than A

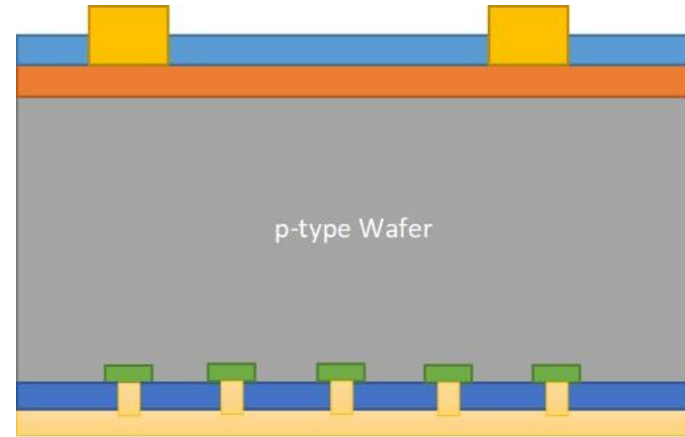


# Application 2 – Improvements to c-Si cells

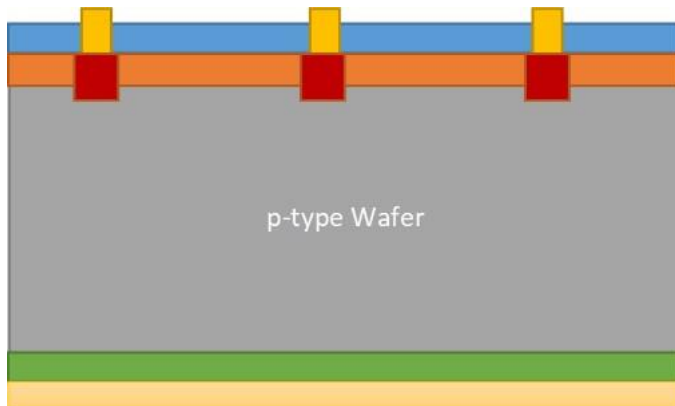
## A: Al-BSF



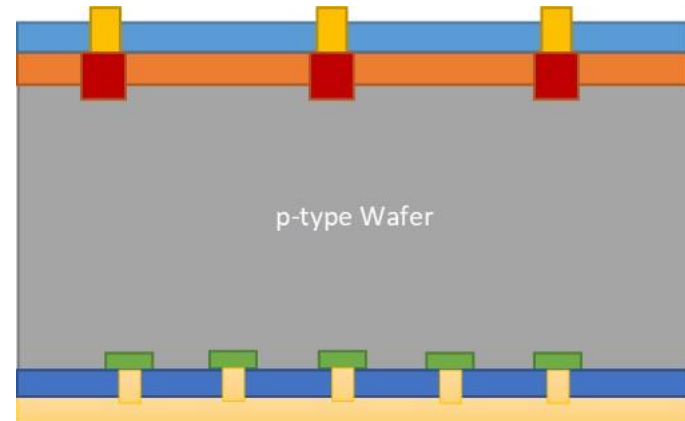
## B: PERC



## C: Al-BSF + LDSE



## D: PERC + LDSE

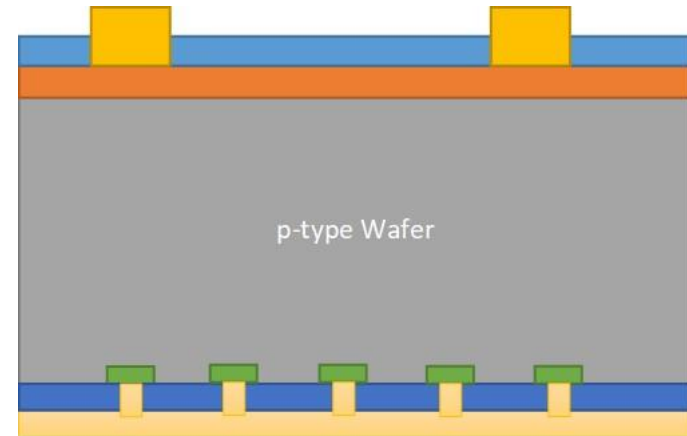


# Application 2 – Improvements to c-Si cells

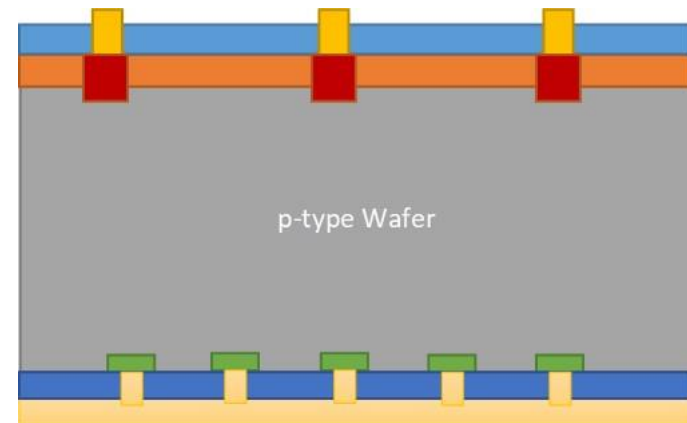
## B: PERC

Question:

- Is LDSE worth adding to a PERC cell?
- Higher cost, but higher efficiency.
- Estimate potential  
~0.9%abs better than B



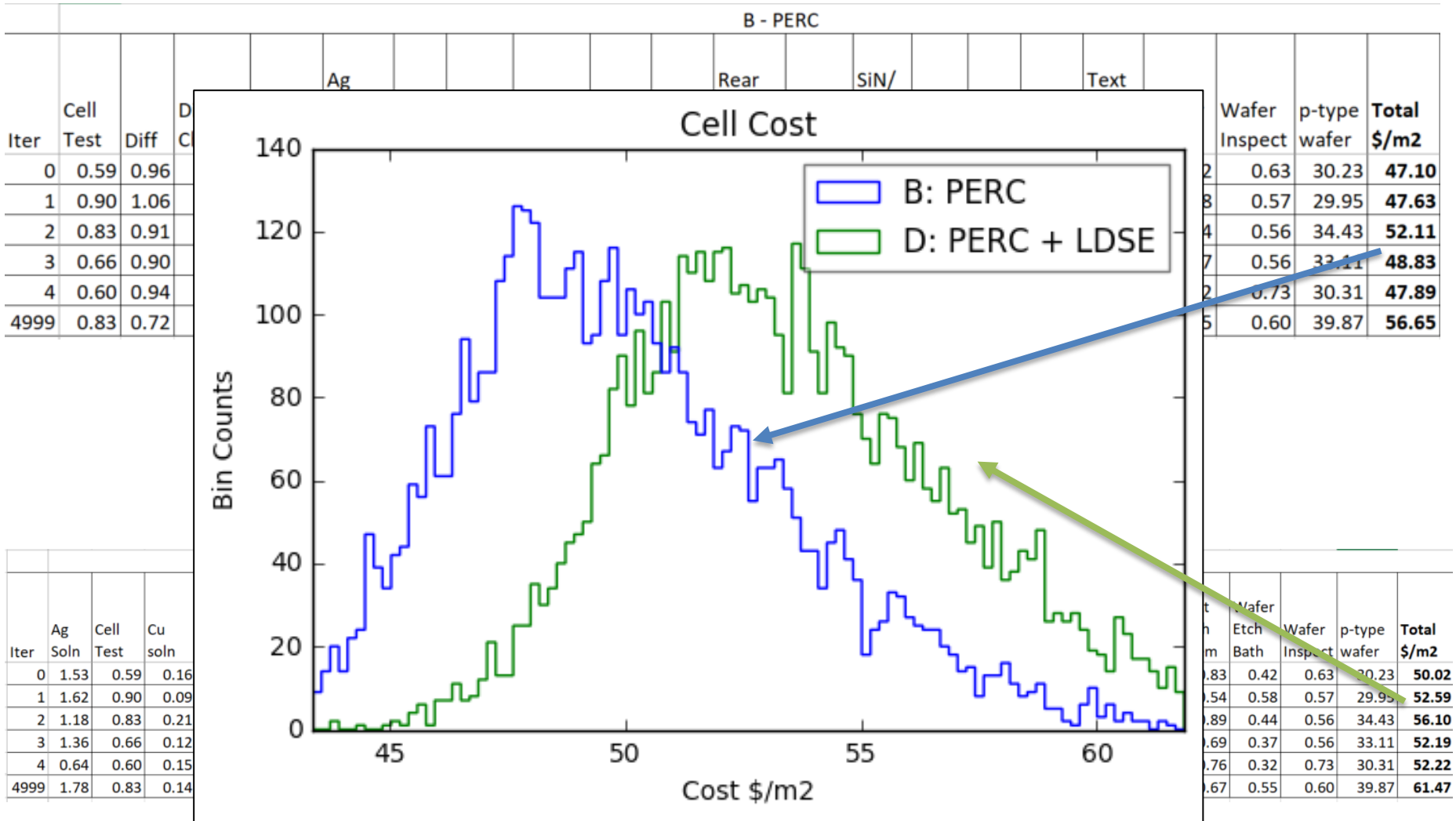
## D: PERC + LDSE



# Data Sources

- Processing Details
  - PERC - Sunrise
  - LDSE – UNSW publications
- Cost Details
  - PERC, Module – Michael Woodhouse (NREL)
  - LDSE – UNSW
- Efficiency
  - PERC – ITRPV
  - PERC + LDSE – Extrapolated UNSW publications
- Wafer/Module Market Pricing
  - EnergyTrend, Bloomberg, PVXchange

# Simultaneous Monte Carlo Analysis

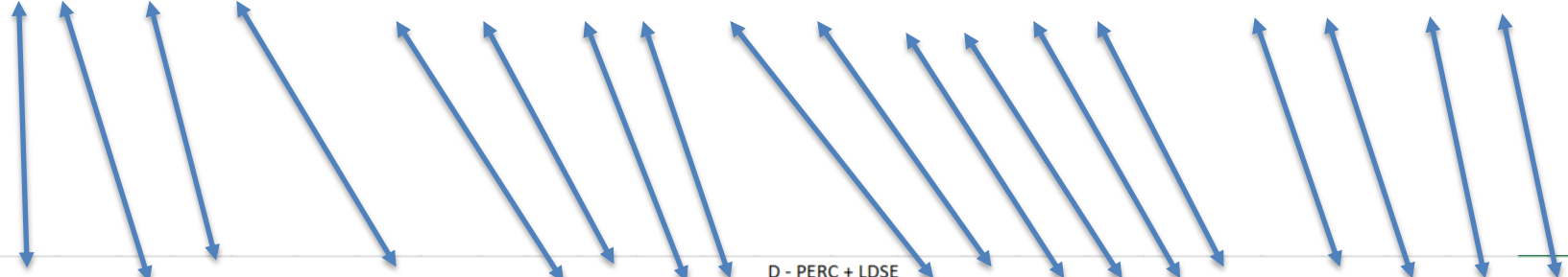




# Simultaneous Monte Carlo Analysis

B - PERC

| Iter | Cell Test | Diff | Diff Chem | Firing | Ag Paste F | SiN  | SiN R | PECVD Chem | PERC Laser | Rear AlOx | Rear Etch chem | Paste R | SiN/ AlOx gases | Rear Etch | SP R | SP F | Text Etch chem | Wafer Etch | Wafer Inspect | p-type wafer | Total \$/m2  |
|------|-----------|------|-----------|--------|------------|------|-------|------------|------------|-----------|----------------|---------|-----------------|-----------|------|------|----------------|------------|---------------|--------------|--------------|
| 0    | 0.59      | 0.96 | 1.50      | 0.47   | 2.29       | 0.58 | 0.38  | 1.61       | 0.70       | 1.61      | 1.21           | 1.78    | 0.19            | 0.60      | 0.42 | 0.09 | 0.83           | 0.42       | 0.63          | 30.23        | <b>47.10</b> |
| 1    | 0.90      | 1.06 | 1.25      | 0.36   | 1.53       | 0.69 | 0.24  | 1.64       | 0.79       | 2.06      | 1.22           | 2.11    | 0.22            | 1.19      | 0.52 | 0.17 | 0.54           | 0.58       | 0.57          | 29.95        | <b>47.63</b> |
| 2    | 0.83      | 0.91 | 2.27      | 0.33   | 1.49       | 0.52 | 0.30  | 1.68       | 0.51       | 2.07      | 1.41           | 2.00    | 0.21            | 0.62      | 0.44 | 0.17 | 0.89           | 0.44       | 0.56          | 34.43        | <b>52.11</b> |
| 3    | 0.66      | 0.90 | 1.42      | 0.41   | 2.08       | 0.60 | 0.34  | 1.35       | 0.84       | 1.68      | 1.11           | 1.31    | 0.14            | 0.73      | 0.31 | 0.18 | 0.69           | 0.37       | 0.56          | 33.11        | <b>48.83</b> |
| 4    | 0.60      | 0.94 | 2.70      | 0.43   | 1.43       | 0.79 | 0.31  | 1.68       | 0.64       | 1.42      | 1.29           | 2.29    | 0.18            | 0.50      | 0.36 | 0.15 | 0.76           | 0.32       | 0.73          | 30.31        | <b>47.89</b> |
| 4999 | 0.83      | 0.72 | 2.59      | 0.52   | 1.55       | 0.64 | 0.31  | 1.12       | 0.75       | 1.39      | 1.37           | 1.60    | 0.17            | 0.70      | 0.52 | 0.15 | 0.67           | 0.55       | 0.60          | 39.87        | <b>56.65</b> |



D - PERC + LDSE

| Iter | Ag Soln | Cell Test | Cu soln | Diff | Diff Chem | Dope spray | Dope Laser | Firing | Ni Soln | Oxi  | SiN  | SiN R | PECVD chem | PERC Laser | Phosph Acid | Plating Bath | Rear AlOx | Rear Etch chem | Rear Pastes | SiN/ AlOx gases | Rear etch bath | SP Rear | Sinter | Text Etch chem | Wafer Etch Bath | Wafer Inspect | p-type wafer | Total \$/m2  |
|------|---------|-----------|---------|------|-----------|------------|------------|--------|---------|------|------|-------|------------|------------|-------------|--------------|-----------|----------------|-------------|-----------------|----------------|---------|--------|----------------|-----------------|---------------|--------------|--------------|
| 0    | 1.53    | 0.59      | 0.16    | 0.96 | 1.50      | 0.18       | 0.78       | 0.47   | 0.30    | 0.51 | 0.58 | 0.38  | 1.61       | 0.70       | 0.04        | 1.41         | 1.61      | 1.21           | 1.78        | 0.19            | 0.60           | 0.42    | 0.39   | 0.83           | 0.42            | 0.63          | 30.23        | <b>50.02</b> |
| 1    | 1.62    | 0.90      | 0.09    | 1.06 | 1.25      | 0.17       | 1.49       | 0.36   | 0.35    | 0.61 | 0.69 | 0.24  | 1.64       | 0.79       | 0.05        | 2.01         | 2.06      | 1.22           | 2.11        | 0.22            | 1.19           | 0.52    | 0.27   | 0.54           | 0.58            | 0.57          | 29.95        | <b>52.59</b> |
| 2    | 1.18    | 0.83      | 0.21    | 0.91 | 2.27      | 0.20       | 1.07       | 0.33   | 0.45    | 0.64 | 0.52 | 0.30  | 1.68       | 0.51       | 0.04        | 1.56         | 2.07      | 1.41           | 2.00        | 0.21            | 0.62           | 0.44    | 0.30   | 0.89           | 0.44            | 0.56          | 34.43        | <b>56.10</b> |
| 3    | 1.36    | 0.66      | 0.12    | 0.90 | 1.42      | 0.20       | 0.99       | 0.41   | 0.32    | 0.75 | 0.60 | 0.34  | 1.35       | 0.84       | 0.04        | 1.62         | 1.68      | 1.11           | 1.31        | 0.14            | 0.73           | 0.31    | 0.24   | 0.69           | 0.37            | 0.56          | 33.11        | <b>52.19</b> |
| 4    | 0.64    | 0.60      | 0.15    | 0.94 | 2.70      | 0.26       | 1.56       | 0.43   | 0.25    | 0.58 | 0.79 | 0.31  | 1.68       | 0.64       | 0.04        | 2.21         | 1.42      | 1.29           | 2.29        | 0.18            | 0.50           | 0.36    | 0.21   | 0.76           | 0.32            | 0.73          | 30.31        | <b>52.22</b> |
| 4999 | 1.78    | 0.83      | 0.14    | 0.72 | 2.59      | 0.20       | 1.15       | 0.52   | 0.17    | 0.60 | 0.64 | 0.31  | 1.12       | 0.75       | 0.09        | 2.13         | 1.39      | 1.37           | 1.60        | 0.17            | 0.70           | 0.52    | 0.26   | 0.67           | 0.55            | 0.60          | 39.87        | <b>61.47</b> |

# Simultaneous Monte Carlo Analysis



| Iter | Cell Test | Diff | Diff Chem | Firing | Ag Paste F | SiN | SiN R | PECVD Chem | PERC Laser | Rea ALOx |
|------|-----------|------|-----------|--------|------------|-----|-------|------------|------------|----------|
| 0    |           |      |           |        |            |     |       |            |            |          |
| 1    |           |      |           |        |            |     |       |            |            |          |
| 2    |           |      |           |        |            |     |       |            |            |          |
| 3    |           |      |           |        |            |     |       |            |            |          |
| 4    |           |      |           |        |            |     |       |            |            |          |
| 4999 |           |      |           |        |            |     |       |            |            |          |

| Wafer Inspect | p-type wafer | Total \$/m2 |
|---------------|--------------|-------------|
|               | 30.23        |             |
|               | 29.95        |             |
|               | 34.43        |             |
|               | 33.11        |             |
|               | 30.31        |             |
|               | 39.87        |             |

| Text Etch chem | Wafer Etch | Wafer Inspect | p-type wafer | Total \$/m2 |
|----------------|------------|---------------|--------------|-------------|
|                |            |               | 30.23        |             |
|                |            |               | 29.95        |             |
|                |            |               | 34.43        |             |
|                |            |               | 33.11        |             |
|                |            |               | 30.31        |             |
|                |            |               | 39.87        |             |

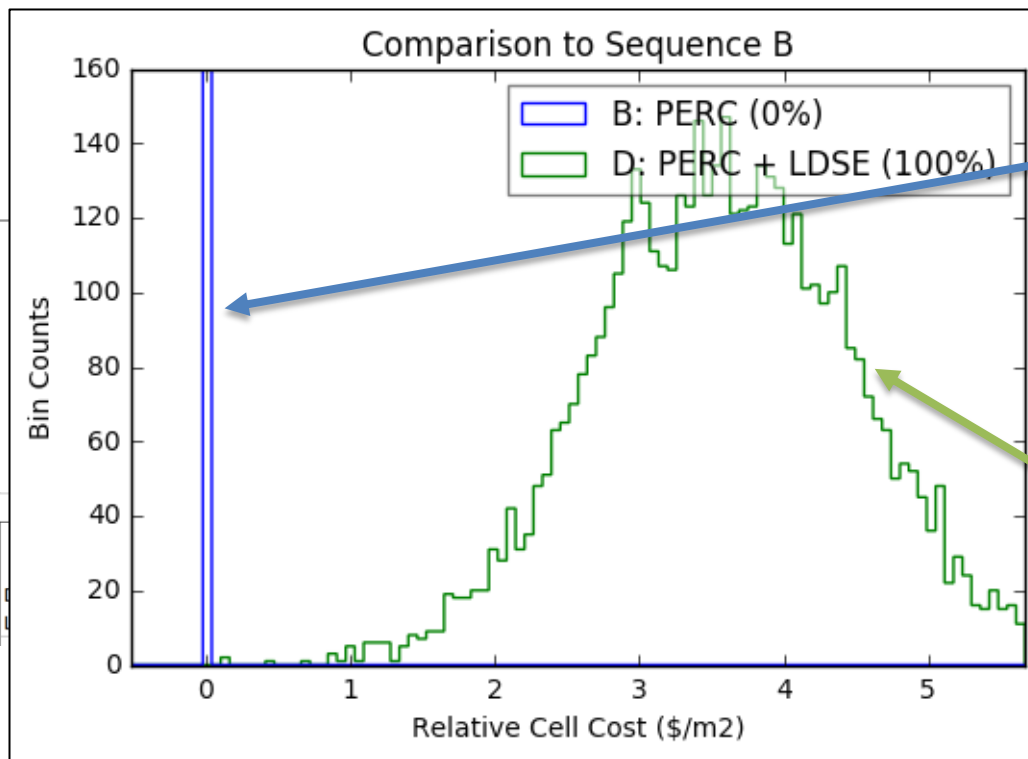
| Iter | Ag Soln | Cell Test | Cu soln | Diff | Diff Chem | Dope spray | Dope Laser | Firing | Ni Soln | Oxi | SiN | SiN R | PECVD chem | PERC Laser | Photo Acid |
|------|---------|-----------|---------|------|-----------|------------|------------|--------|---------|-----|-----|-------|------------|------------|------------|
| 0    |         |           |         |      |           |            |            |        |         |     |     |       |            |            |            |
| 1    |         |           |         |      |           |            |            |        |         |     |     |       |            |            |            |
| 2    |         |           |         |      |           |            |            |        |         |     |     |       |            |            |            |
| 3    |         |           |         |      |           |            |            |        |         |     |     |       |            |            |            |
| 4    |         |           |         |      |           |            |            |        |         |     |     |       |            |            |            |
| 4999 |         |           |         |      |           |            |            |        |         |     |     |       |            |            |            |

| Wafer Inspect | p-type wafer | Total \$/m2 | SP Rear | Sinter | Text Etch chem | Wafer Etch Bath | Wafer Inspect | p-type wafer | Total \$/m2 | T c \$ |
|---------------|--------------|-------------|---------|--------|----------------|-----------------|---------------|--------------|-------------|--------|
|               | 30.23        |             |         |        |                |                 |               | 30.23        |             |        |
|               | 29.95        |             |         |        |                |                 |               | 29.95        |             |        |
|               | 34.43        |             |         |        |                |                 |               | 34.43        |             |        |
|               | 33.11        |             |         |        |                |                 |               | 33.11        |             |        |
|               | 30.31        |             |         |        |                |                 |               | 30.31        |             |        |
|               | 39.87        |             |         |        |                |                 |               | 39.87        |             |        |



# Simultaneous Monte Carlo Analysis

| B - PERC |           |      |           |        |            |     |       |            |            |           |                |         |                 |           |      |      |                | Total      | Total         |              |             |                  |
|----------|-----------|------|-----------|--------|------------|-----|-------|------------|------------|-----------|----------------|---------|-----------------|-----------|------|------|----------------|------------|---------------|--------------|-------------|------------------|
| Iter     | Cell Test | Diff | Diff Chem | Firing | Ag Paste F | SiN | SiN R | PECVD Chem | PERC Laser | Rear AlOx | Rear Etch chem | Paste R | SiN/ AlOx gases | Rear Etch | SP R | SP F | Text Etch chem | Wafer Etch | Wafer Inspect | p-type wafer | Total \$/m2 | Total cf B \$/m2 |
| 0        |           |      |           |        |            |     |       |            |            |           |                |         |                 |           |      |      |                |            |               |              | 47.10       | 0.00             |
| 1        |           |      |           |        |            |     |       |            |            |           |                |         |                 |           |      |      |                |            |               |              | 47.63       | 0.00             |
| 2        |           |      |           |        |            |     |       |            |            |           |                |         |                 |           |      |      |                |            |               |              | 52.11       | 0.00             |
| 3        |           |      |           |        |            |     |       |            |            |           |                |         |                 |           |      |      |                |            |               |              | 48.83       | 0.00             |
| 4        |           |      |           |        |            |     |       |            |            |           |                |         |                 |           |      |      |                |            |               |              | 47.89       | 0.00             |
| 4999     |           |      |           |        |            |     |       |            |            |           |                |         |                 |           |      |      |                |            |               |              | 56.65       | 0.00             |

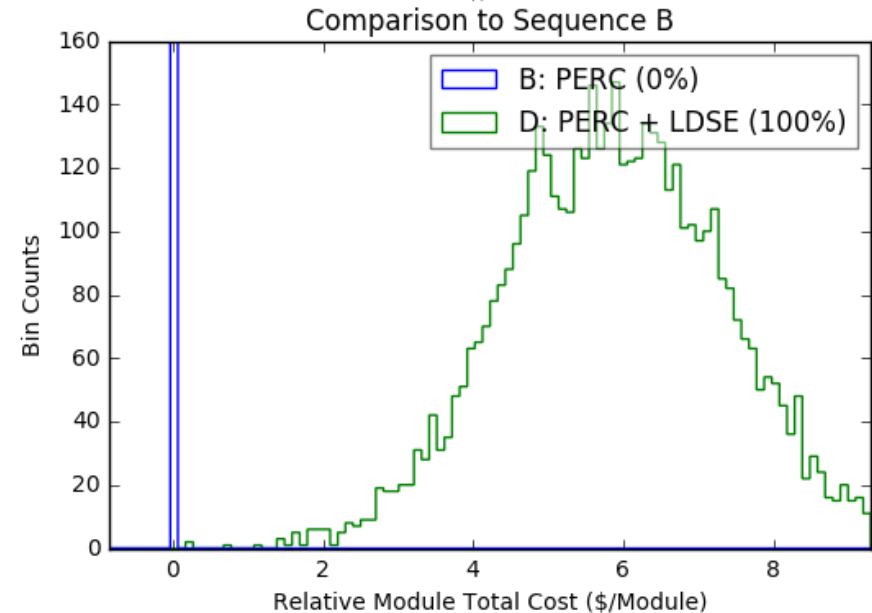
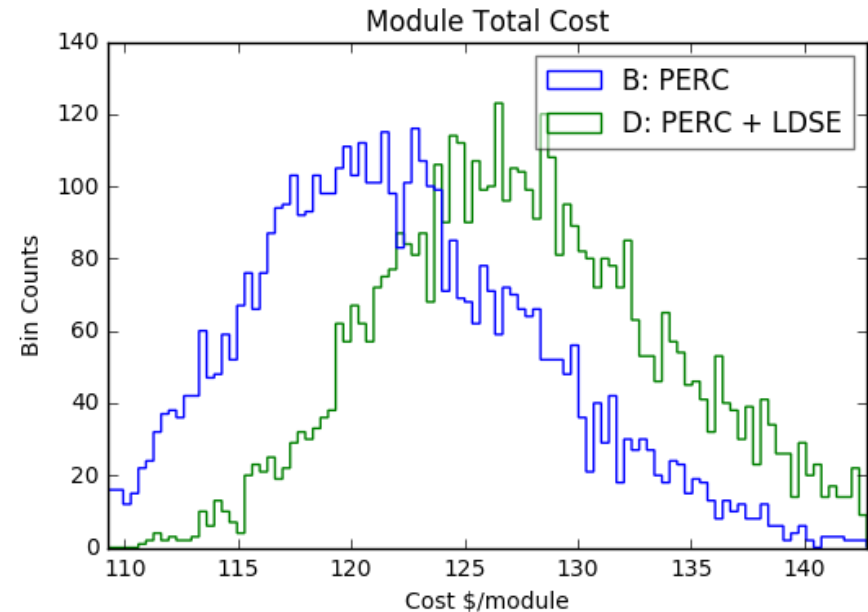


| Iter | Ag Soln | Cell Test | Cu soln | Diff | Diff Chem | Dope spray |
|------|---------|-----------|---------|------|-----------|------------|
| 0    |         |           |         |      |           |            |
| 1    |         |           |         |      |           |            |
| 2    |         |           |         |      |           |            |
| 3    |         |           |         |      |           |            |
| 4    |         |           |         |      |           |            |
| 4999 |         |           |         |      |           |            |

| Text Etch chem | Wafer Etch Bath | Wafer Inspect | p-type wafer | Total \$/m2 | Total cf B \$/m2 |
|----------------|-----------------|---------------|--------------|-------------|------------------|
|                |                 |               |              | 50.02       | 2.92             |
|                |                 |               |              | 52.09       | 4.95             |
|                |                 |               |              | 56.10       | 3.99             |
|                |                 |               |              | 52.19       | 3.36             |
|                |                 |               |              | 52.22       | 4.33             |
|                |                 |               |              | 61.47       | 4.82             |

# Module fabrication costs

| Seq | Iter | Cell Cost \$/m2 | Cell Yield (%) | Module Conv (\$/mod) | Module Cost (\$/mod) |
|-----|------|-----------------|----------------|----------------------|----------------------|
| B   | 0    | 47.1            | 99.1           | 40.96                | 119                  |
| B   | 1    | 47.6            | 99.4           | 40.09                | 119                  |
| B   | 2    | 52.1            | 99.2           | 38.72                | 125                  |
| B   | 3    | 48.8            | 98.6           | 42.80                | 124                  |
| B   | 4    | 47.9            | 98.9           | 39.17                | 119                  |
| B   | 4999 | 56.7            | 97.9           | 40.26                | 135                  |
| D   | 0    | 50.0            | 99.3           | 40.96                | 124                  |
| D   | 1    | 52.6            | 99.3           | 40.09                | 127                  |
| D   | 2    | 56.1            | 98.6           | 38.72                | 132                  |
| D   | 3    | 52.2            | 98.7           | 42.80                | 130                  |
| D   | 4    | 52.2            | 99.3           | 39.17                | 125                  |
| D   | 4999 | 61.5            | 99.7           | 40.26                | 141                  |

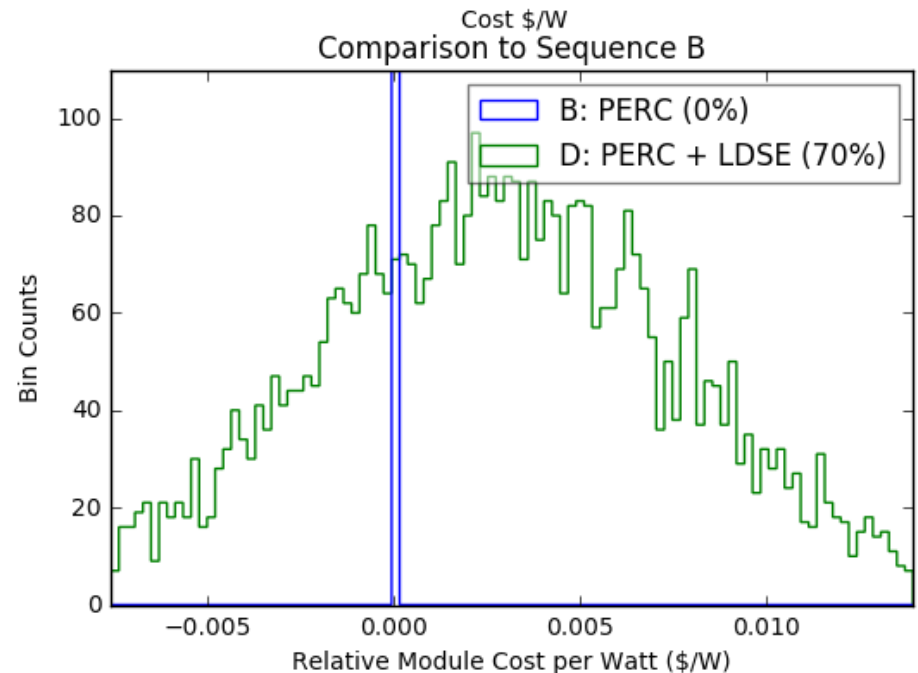
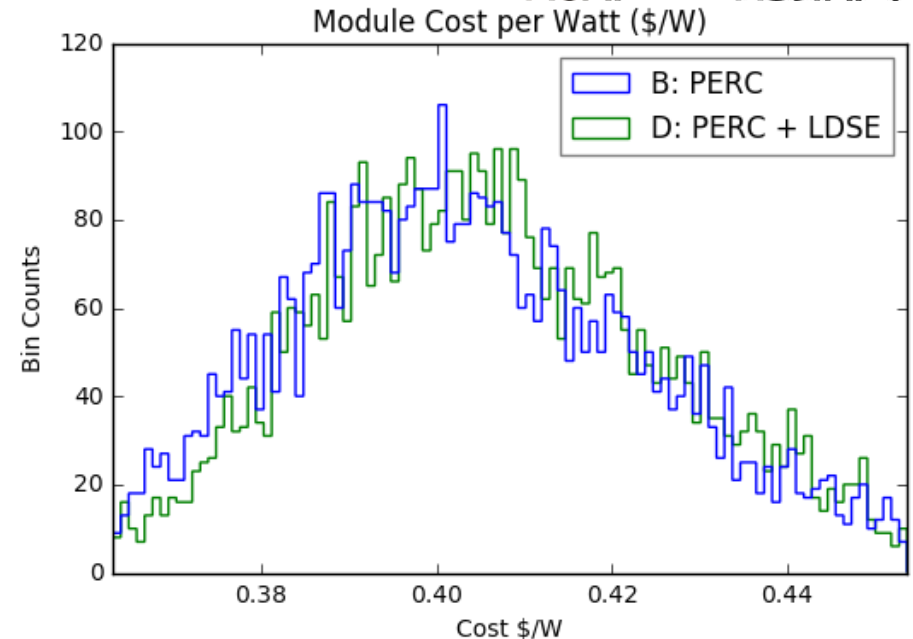






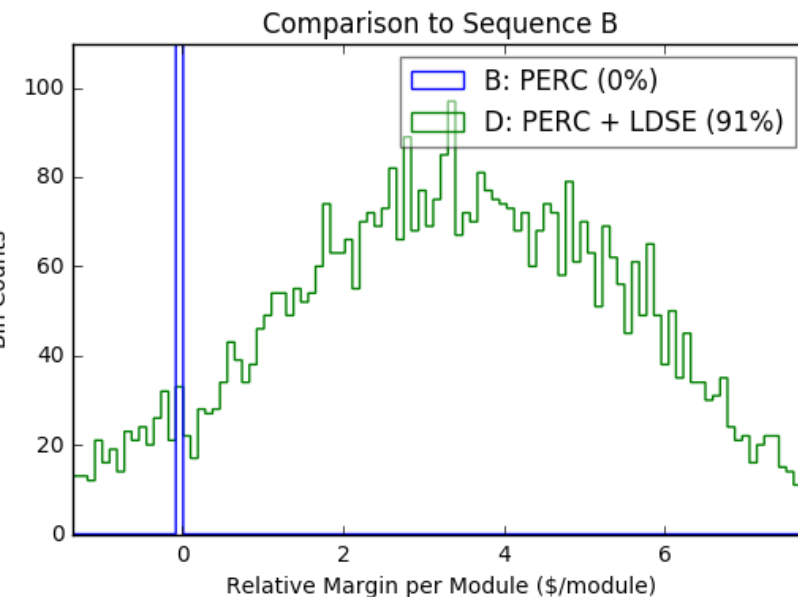
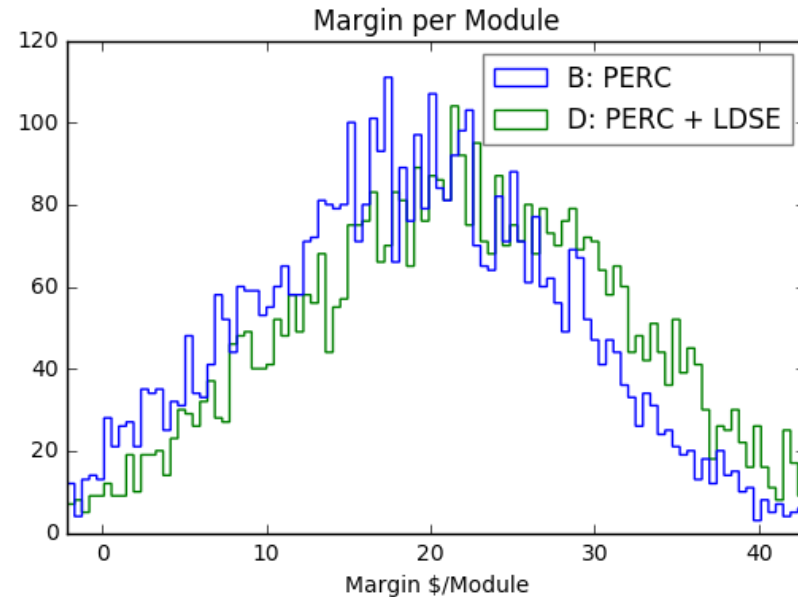
# Efficiency

| Seq | Iter | Mod Cost (\$/mod) | Cell Eff (%) | CTM Power Ratio | Mod Power (W) | Mod Cost (\$/W) |
|-----|------|-------------------|--------------|-----------------|---------------|-----------------|
| B   | 0    | 119               | 21.0         | 0.976           | 297           | 0.400           |
| B   | 1    | 119               | 21.5         | 0.989           | 309           | 0.384           |
| B   | 2    | 125               | 21.4         | 0.981           | 305           | 0.409           |
| B   | 3    | 124               | 21.5         | 0.977           | 306           | 0.406           |
| B   | 4    | 119               | 21.4         | 0.984           | 306           | 0.388           |
| B   | 4999 | 135               | 21.1         | 0.971           | 298           | 0.453           |
| D   | 0    | 124               | 21.8         | 0.976           | 310           | 0.399           |
| D   | 1    | 127               | 22.3         | 0.989           | 320           | 0.396           |
| D   | 2    | 132               | 22.3         | 0.981           | 318           | 0.415           |
| D   | 3    | 130               | 22.5         | 0.977           | 319           | 0.406           |
| D   | 4    | 125               | 22.1         | 0.984           | 316           | 0.397           |
| D   | 4999 | 141               | 22.3         | 0.971           | 314           | 0.450           |



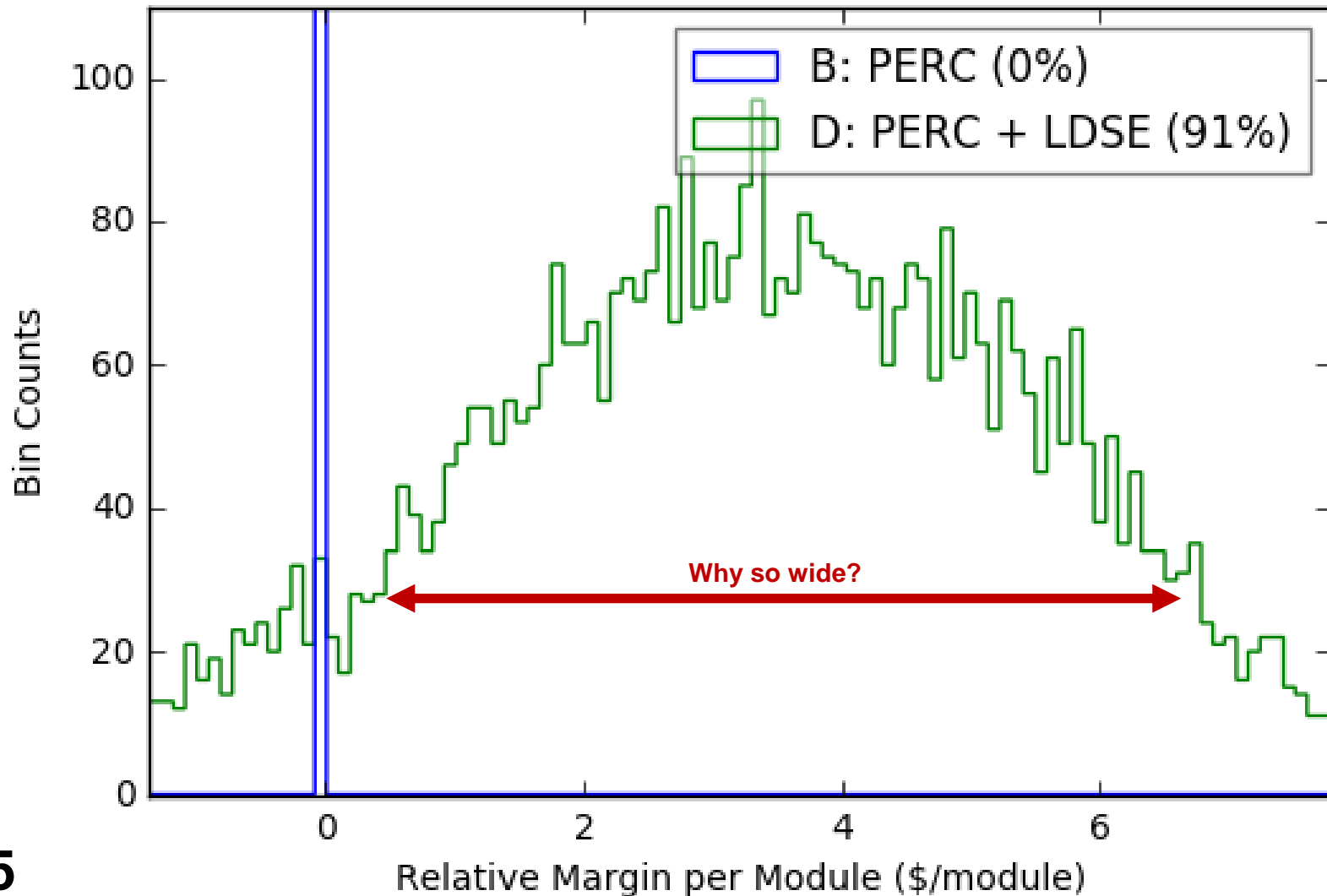
# Market Price -> Margin

| Seq | Iter | Mod Cost (\$/mod) | Mod Power (W) | Base-line price (\$/W) | Power Premium (c/W /W) | Selling Price (\$/mod) | Margin Per Module (\$/mod) |
|-----|------|-------------------|---------------|------------------------|------------------------|------------------------|----------------------------|
| B   | 0    | 119               | 297           | 0.45                   | 0.07                   | 136                    | 17.0                       |
| B   | 1    | 119               | 309           | 0.47                   | 0.12                   | 154                    | 34.9                       |
| B   | 2    | 125               | 305           | 0.47                   | 0.08                   | 149                    | 23.7                       |
| B   | 3    | 124               | 306           | 0.42                   | 0.05                   | 132                    | 8.3                        |
| B   | 4    | 119               | 306           | 0.44                   | 0.05                   | 137                    | 18.6                       |
| B   | 4999 | 135               | 298           | 0.45                   | 0.13                   | 139                    | 4.0                        |
| D   | 0    | 124               | 310           | 0.45                   | 0.07                   | 144                    | 20.6                       |
| D   | 1    | 127               | 320           | 0.47                   | 0.12                   | 163                    | 36.0                       |
| D   | 2    | 132               | 318           | 0.47                   | 0.08                   | 158                    | 26.0                       |
| D   | 3    | 130               | 319           | 0.42                   | 0.05                   | 140                    | 10.9                       |
| D   | 4    | 125               | 316           | 0.44                   | 0.05                   | 143                    | 18.0                       |
| D   | 4999 | 141               | 314           | 0.45                   | 0.13                   | 153                    | 11.6                       |



# Margin per module

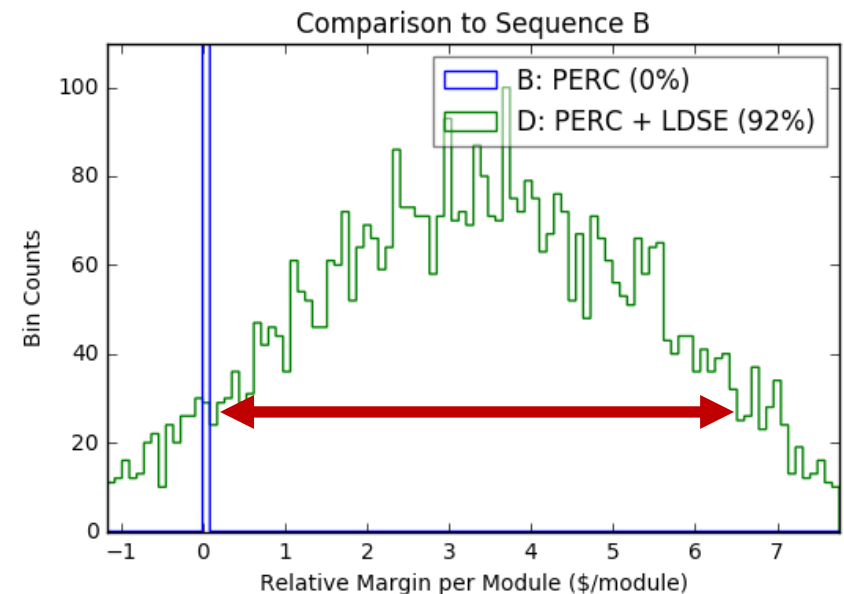
Comparison to Sequence B





# Uncertainty in the Margin difference

- Process costs (Normalised uncertainty)
  - Common processes
  - + oxide, Laser doping, plating, sinter
  - - front silver screenprint
- Efficiency boost from LDSE
- Difference in cell fabrication yield
- Market module price
- High power price premium

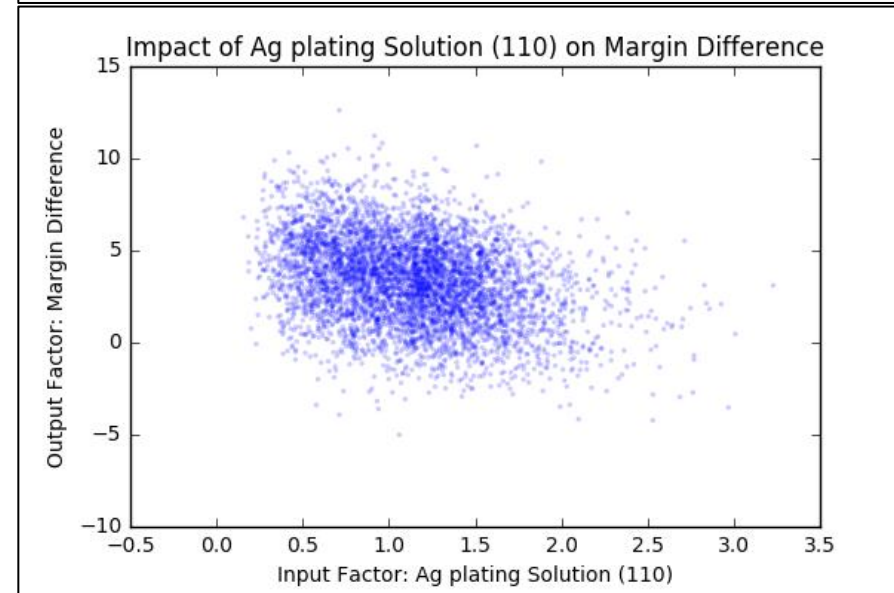
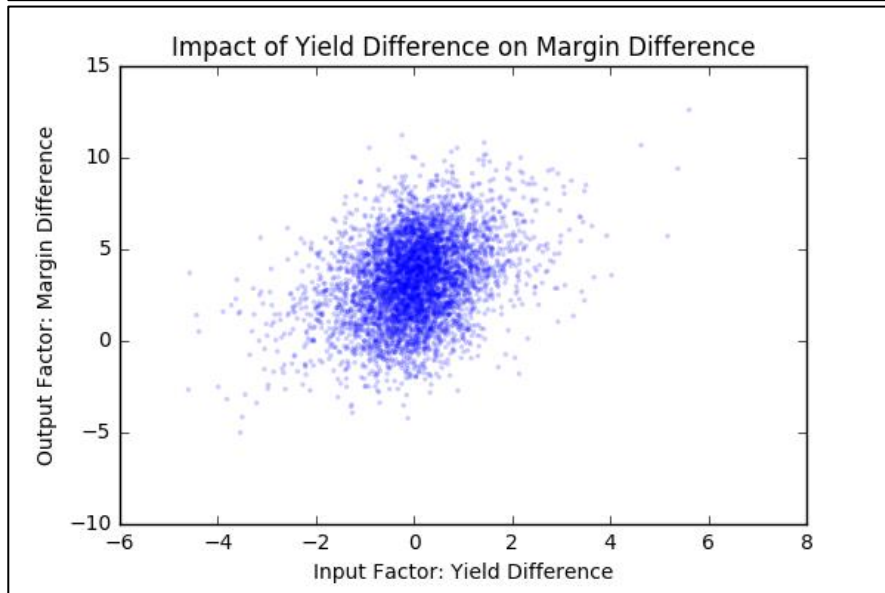
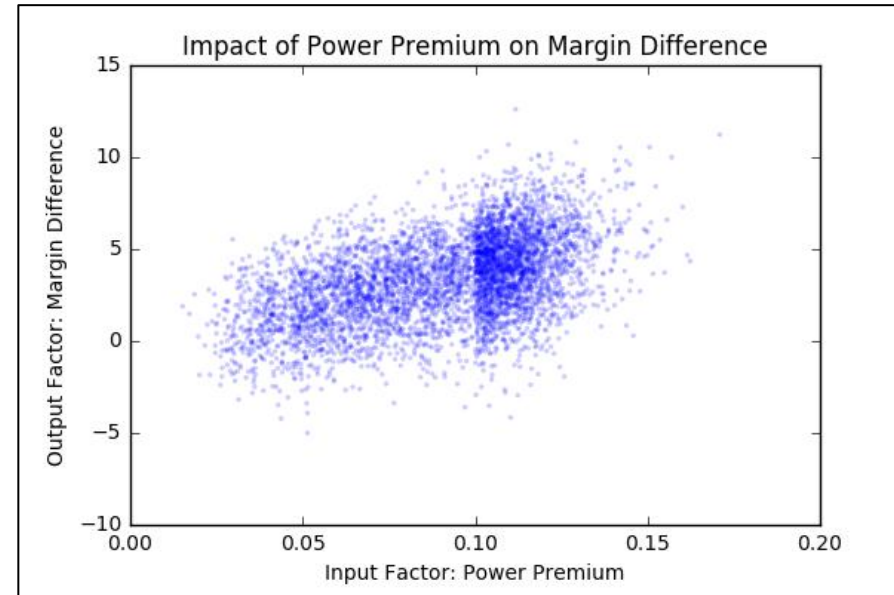
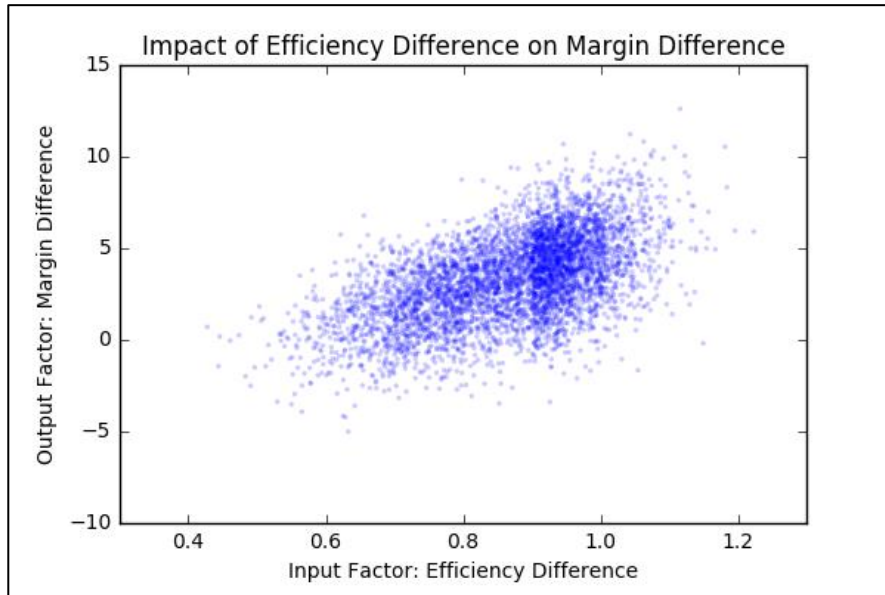




# Linear Regression – contribution to variance

| Parameter             | Range (10 <sup>th</sup> – 90 <sup>th</sup> percentile) | Contribution to uncertainty (%) |
|-----------------------|--|---------------------------------|
| Efficiency difference | 0.7 – 1.0 %abs   | 30%                             |
| Power Premium         | 0.05 – 0.12 c/W per additional module W                | 24%                             |
| Yield Difference      | +/- 1 %  | 11%                             |
| Ag plating solution   | 0.56 – 1.7 \$/m <sup>2</sup>                           | 10%                             |
| Front Ag paste cost   | 1.2 – 2.2 \$/m <sup>2</sup>                            | 9%                              |

# Graphical Representation



## Analysis 2 – Conclusions

- LDSE front with PERC rear has promise.
  - \$/W basis - Not beneficial at module level
  - Margin basis - looks attractive, but uncertainty
    - Performance (efficiency gain, production yield)
      - Prove in the lab?
    - Price premium. Can we be more confident of this?
    - Individual process costs - less relevant.
- More Details:
  - *Paper in Preparation.*
  - Advanced Hydrogenation is also analysed.

# Summary

- Cost analysis method and benefits
  - **Monte Carlo uncertainty** -> Less time/effort required.
  - **Normalised uncertainty** -> Focus process development and cost analysis efforts.
  - **Simultaneous monte carlo** -> distinguish incremental improvements.
  - **Contribution to variance** -> identify critical cost, performance or market parameters.
- Technologies discussed
  - **Perovskite - on glass.**
  - **c-Si - PERC and LDSE.**



# Special Thanks

- **Cost Analysis Methodology:** Renate Egan, Martin Green, Rhett Evans, Anita Ho-Baillie, Paul Basore (NREL/DOE), Michael Woodhouse (NREL)
- **Thin film Si** – Sergey Varlamov
- **Perovskite on Glass:** Anita Ho-Baillie, Trevor Young, UNSW perovskite group, Monash Uni perovskite group.
- **Perovskite R2R:** Doojin Vak, Mei Gao and CSIRO printing group
- **c-Si:** Stuart Wenham, Hydrogenation Group, SIRF, Budi Tjahjono (Sunrise)

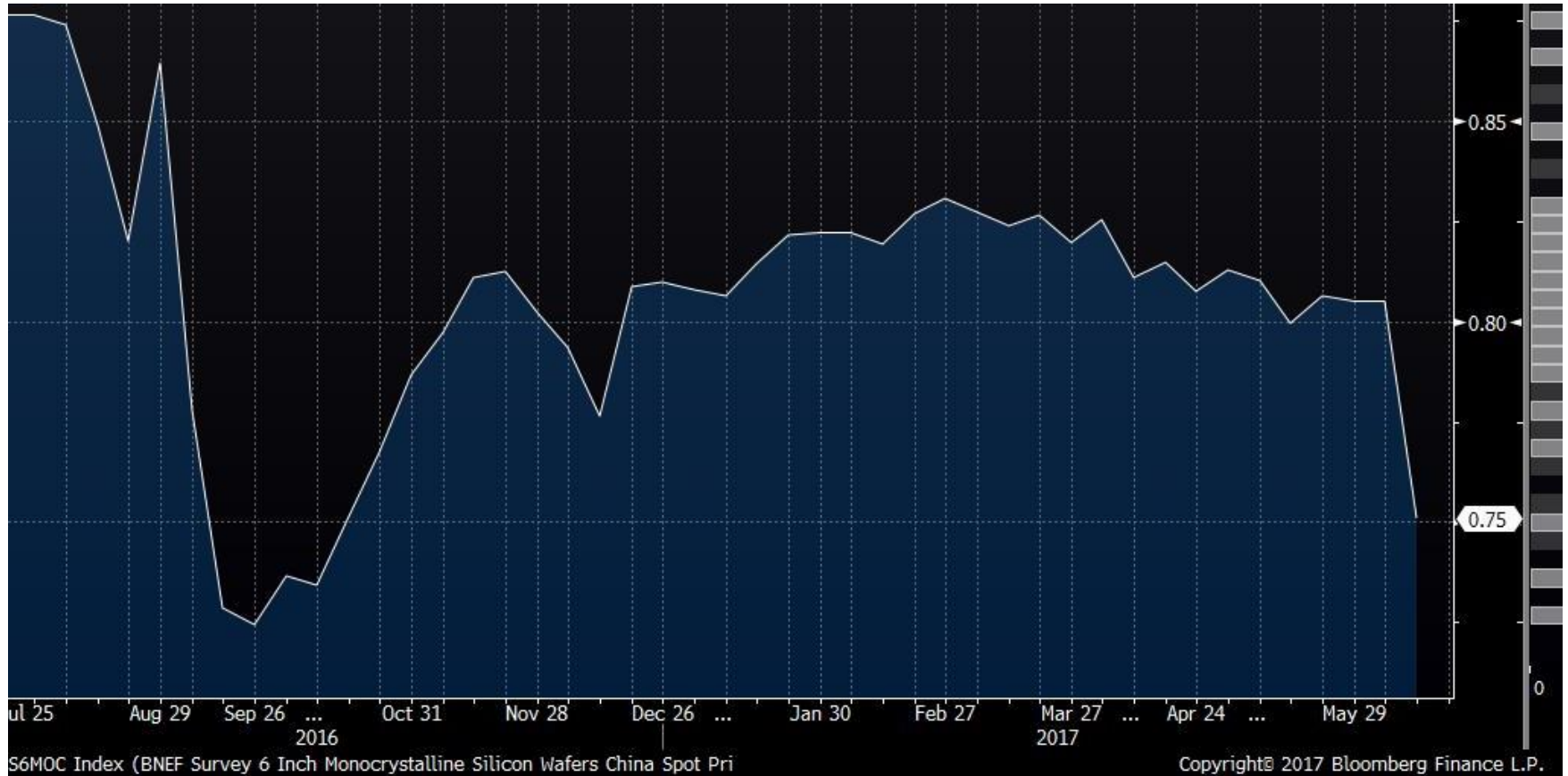
## Interested in analyzing your technology?

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# Acknowledgements

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Responsibility for the views, information or advice expressed herein is not accepted by the Australian Government.



China wholesale spot price US\$/W (last 12 months) - PVXChange

